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MEDIAKIT 2022

Price list No. 2, valid from 1st August 2022











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Bank details and conditions

Your contacts

dfy Horeca media



foodservice - WIRTSCHAFTLICHER IMPULSGEBER UND TRENDMAGAZIN FÜR DIE MARKEN- UND SYSTEMGASTRONOMIE



gvpraxis - MARKTBAROMETER UND BRANCHENERKLÄRER FÜR DIE TOP-ENTSCHEIDER DER **GEMEINSCHAFTSGASTRONOMIE**



foodservice europe & middle east

- TRADE JOURNAL FOR THE HORECA SECTOR



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dfv Horeca media

STRONGER TOGETHER. MORE KNOWLEDGE FOR THE MARKET.



Under the umbrella of dfv Horeca media, the dfv media group bundles its entire media activities in the Horeca industry.

ahgz as the leading medium for the hotel industry and hotel-related gastronomy, food-service as the the only trend and business trade medium for the brand and professional gastronomy as well as gvpraxis as the leading trade publication for the business, care and educational catering.

As a group, we benefit from the journalistic expertise that has been built up over many years in our media brands in order to our information offerings in a future-oriented to the changing markets and requirements changing markets and requirements. In this way and added value for our readers and users. for our readers and users.

www.hotel-gastromedien.de

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dfy Horeca media

THAT IS NEW AND UNIQUE.

With the new publishing division dfv Horeca Media we offer target-oriented solutions, knowledge and comprehensive expertise.

Hence a new, unique information and communication portfolio for readers, users and advertisers of the entire hospitality industry.



Markus Gotta Managing director dfv media group



Thomas Meyer General publishing director dfy Horeca Media

Your advantages:

- Utilization of the entire activation potential of our media brands.
- Increased impact of messages via the combined strength into the entire industry.
- Sustainable extension with new individual communication tools.
- o Individual solutions from our team for your communication needs.



Place your target topics and messages into sub-segments as well of the whole hospitality industry.

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$\mathit{food}^{\scriptscriptstyle{\mathsf{BNDDLE}}}$ service

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Portrait

ahgz - ECONOMY. POLITICS. PEOPLE.

NAVIGATOR AND PLATFORM FOR THE HOTEL WORLD.



ahgz – Allgemeine Hotel- und Gastronomie Zeitung: The leading medium for the hotel industry with associated gastronomy

- bi-weekly print edition with current political developments and background facts.
- Special publications on current and relevant industry topics such as housekeeping, "Hotel- und Gastrodesign", "Hotelier des Jahres" and much more.
- Exclusive research: Top 50 hotel groups, Top 200 individual hotels, "Nacht der Sterne"-Ranking
- Current online portal with the latest industry news, jobs and real estate market as well as daily newsletters
- Unique and relevant industry events

Target group: Decision maker in hotel groups, hoteliers, hotel gastronomy, F&B decision maker, gastronomes

Circulation

Copies distributed incl. e-paper	12,595	Volume	122 (2022)
Sold copies	11,343	Publication fequency	2-weekly (saturdays)
Subscription copies	5,961	Annual subscription domestic	369 € (Package: Print + Digital; plus distribution fee and VAT)

Source: IVW III/2021

Topic plan

Print specials

Newsletter

Advertorials *food*service

Portrait

Topic plan

gvpraxis

Topic plan

FOOD SERVICE

Newsletter Advertorials

Portrait

Topic plan

Newsletter

Your contacts

Digital Talks

foodservice

Thematic channel

Portrait

Thematic channel

Advertisement formats and prices

Advertisement formats and prices

Advertisement formats and prices

Advertisement formats and prices

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Inserts and special advertising

Inserts and special advertising

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Target group analysis

POSITION

	83.6 % Owner/managing director
4.3 %	division management
4.3 %	marketing & distribution
2.6%	restaurant/ branch management
1.7%	head of kitchen or department
1.7%	employee without management function
0.9%	group/team leader
0.9%	others

TO WHAT EXTENT DO YOU AGREE WITH THE STATEMENTS ABOUT AHGZ

83%	opinion-leading medium for the industry
83%	highest reputation in professional circles
91%	highest credibility
98%	highest relevanz and actuality
89%	useful information for the job

For **77**% of the respondents, reading ahgz is required.

Source: ahgz Trend survey 2021

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Topic plan

ET = Publication, AS = Ad-Closing Date

	i, A5 - Au-Closii					
No.	ET	AS	Highlights	Topics		Industry Events
				Food & Beverage	Non-food/Technology	
1-2	08.01.22	22.12.21		Breakfast & Brunch		
3 - 4	22.01.22	06.01.22				
5 - 6	05.02.22	20.01.22		Bread & pastries	Bed, mattress, frame & co	
7-8	19.02.22	03.02.22		Snacks	Travel Tech	
9 - 10	05.03.22	17.02.22			Outdoor gastronomy	
11 - 12	19.03.22	03.03.22			Hotel TV, Tabletop	
13 - 14	02.04.22	17.03.22			Housekeeping	
15 - 16	16.04.22	31.03.22	• design AS: 23.03.22 • NORGA Special	Barbecue/meat		
17 - 18	30.04.22	14.04.22	Top 100 individual hotels	Ice cream and dessert	Hygiene	• Internorga (30.04 04.05.2022)
19 - 20	14.05.22	28.04.22		non-alcoholic beverages	Work wear	• Nacht der Sterne (23.05.2022)
21 - 22	28.05.22	12.05.22	 "Nacht der Sterne"-Ranking business AS: 04.05.22 mobility Incompany 	Coffee & tea	Coffee machines	
23 - 24	11.06.22	26.05.22	 Special Deutscher Hotelkongress design AS: 18.05.22 		Cash registers	 Deutscher Hotelkongress (14 15.06.2022) Hotelier des Jahres (14.03.2022)

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Topic plan

ahgz

ET = Publication, AS = Ad-Closing Date

No.	ET	AS	Highlights	Topics		Industry Events
				Food & Beverage	Non-food/Technology	
25 - 26	25.06.22	09.06.22		Frozen food	Purchasing routes	
27 - 28	09.07.22	23.06.22	Top 50 hotel companieshötelier des jahres AS: 10.06.22	Oils, fats, dressings	Wellness & cosmetics	
29 - 30	23.07.22	07.07.22	• käffee tee AS: 29.06.2022		Rinsing	
31 - 32	06.08.22	21.07.22		Snacks und Fingerfood	Desks and chairs	
33 - 34	20.08.22	04.08.22			Kitchen technology	• Food to Go
35 - 36	03.09.22	18.08.22	• nachhaltigkeit AS: 11.08.22	Ice cream	Technology in front and backoffice	
37 - 38	17.09.22	01.09.22		Coffee & tea	Coffee machines	
39 - 40	01.10.22	15.09.22	• design AS: 07.09.22	Finefood and Christmas	Reconstruction and modernization	 Interbad (25. – 28.10.2022)
41 - 42	15.10.22	29.09.22				GastroTagWest (01.10.2022)
43 - 44	29.10.22	13.10.22	• INNOVATION AS: 05.10.22		Hotel laundry	• Alles für den Gast (05 09.11.2022)
45 - 46	12.11.22	27.10.22		Breakfast as a sales driver		
47 - 48	26.11.22	10.11.22	• house keeping AS: 02.11.22			
49 - 51	10.12.22	24.11.22			Events, weddings, cate- ring & banquet business	

ahgz	
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Events





HOTELIER DES JAHRES 2022

14 June 2022, Europa-Park, Rust www.hotelier-des-jahres.de

On the evening of June 14th, the industry award "Hotelier des Jahres" will be awarded. It is the event where the Who-is-Who of German hoteliers meet





NACHT DER STERNE

23 May 2022, Stuttgart www.ahgz.de/nds2022

Since 2021 Nacht der Sterne has been taking place combined the trade fair Intergastra.

The highlight of the evening: the award ceremony "Nach der Sterne Awards" for renowned top chefs.





DEUTSCHER HOTELKONGRESS

14 - 15 June 2022, Europa-Park, Rust www.hotelkongress.de

On June 14th and 15th, 2022 the decisionmaker in the hotel industry gather at the german Hotel Congress & HotelExpo in the Europa-Park Rust!

The focal point of the event is the hotel of the future - digital. innovative. diverse.

deutscher hotel**kongress**





MORE EVENTS FROM ahgz







more events: www.ahgz.de/events



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Advertisement formats and prices



o Newspaper format: 315 x 470 mm

Type area: 282 x 426 mm, 5 columns à 52 mm width

1/1 NEWSPAPER FORMAT

282 × 426 mm

11,950 €



1/1 MAGAZINE FORMAT

224 × 260 mm

7,550 €



1/2 NEWSPAPER FORMAT

167×406 mm vertical horizontal 282 × 202 mm

7,550 €



1/3 NEWSPAPER FORMAT

109 × 406 mm vertical horizontal 282 × 135 mm

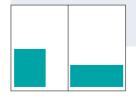
5,400€



1/4 NEWSPAPER FORMAT 167 × 202 mm vertical

horizontal 282 × 101 mm

4,500 €



1/2 MAGAZINE FORMAT

vertical 109 × 260 mm horizontal 224 × 130 mm

3,950 €



1/8 NEWSPAPER FORMAT 167×101 mm horizontal 282 × 50 mm

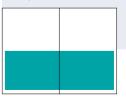
2,350€



2 × 1/2 NEWSPAPER FORMAT

588 × 202 mm

14,500 €



All prices in 4c. Bleed ads are not possible. All prices plus VAT.

Inserts and special advertising



TITLE PAGE

1 Heading advertisement

52 x 39 mm **1.100 €**

2 Bottom bar advertisement

282 x 50 mm 2.850 €



Page 1 153 x 409 mm 13,000 € Page 2 153 x 470 mm

Both pages in bleed format, plus 4 mm trim on all four sides

Documents must be available by the AS at the latest.

COVER PAGE

282 x 384 mm Page 1 23,500€ Page 2 282 x 426 mm



Both pages in type area. Design: Approval of ahgz editorial staff is necessary.

Documents must be available by the AS at the latest.

Further formats

1

PAGE 3/PREFERRED POSITION

1/2 Page horizontal 282 x 202 mm 8,400 €

ISLAND ADVERTISEMENT

Positioned in editorial section. surrounded by text from three sides at least Rate/mm 1 column (52 mm) 15.90 € Ad height 20 - 100 mm

EAR SPACE ADVERTISEMENTS

Positioned in editorial section, surrounded by text from two sides at least Rate/mm 1 column (52 mm) 6.70 €

INSERTS

Maximum format DIN A4, Total circulation Weight up to 25 g 4,800€ Weight up to 50 g 5.700€

incl. postal charges, prices for differing parameters available on request

PARTIAL INSERTS

(auf Basis von Nielsen-Gebieten)

Maximum format DIN A4, max. weight 50 g Weight up to 25 g 295 € % Stück Each additional 5 g 13 € ‰ Stück

Plus selection fee, plus postal charges or shipping costs (more than 30g)

All prices plus VAT.

Your contacts

47

PERFECT SURROUNDING FOR THE BRILLIANCE OF YOUR MEDIA CAMPAIGN



Set your products into the most suitable surrounding with our attractive specials.

Your benefits

- o addressing the entire out-of-home market via one medium
- o additional distribution at relevant events and trade fairs
- o of tailor-made editorial topics
- o of the high-quality magazine format

Additional distribution of these print specials with different media and target groups.

Your contacts

HOTELIER DES JAHRES -

AWARD-MAGAZIN



Publication Date: 09.07.2022 Ad-Closing Date: 10.06.2022

Supplement in ahgz and delivery to all 1,000 invited guests

Hotelier des Jahres is the essential award in the hotel industry. Excellent personalities will be awarded, which have made a contribution to the whole industry. To the big award ceremony and the subsequent Gala night the Who-is-Who of the hospitality industry is invited.

- The award magazine shines with portraits of the award winners as well as photo series and reports on the event.
- For the industry partner the award magazine is in its uniqueness the ideal advertising medium.

HOUSEKEEPING -

THE MAGAZINE FOR HOUSEMAIDS & ROOMSERVICE



- The focus is on topics for room service, cleaning and care.
- There is a special spotlight on hygiene issues in times of the corona pandemic.
- Other topics: quality control and organization of cleaning staff, laundry / laundry leasing, guest service and guest supplies

Publication Date: 26.11.2022 Ad-Closing Date: 02.11.2022

Supplement in the ahgz Additional distribution at industryrelevant events

Prices and formats see page 17

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foodservice

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Print specials



DESIGN – THE MAGAZIN FOR CONSTRUCTION, DESIGN AND TECHNOLOGY IN HOTEL INDUSTRY AND GASTRONOMY





- Supplement in ahgz and foodservice
- Additional delivery to 1,000 industry-related architects
- · Additional distribution at industry-relevant events
- Copies distributed*: 22,558

Prices and formats see page 17 $\,$ | *IVW III/2021

Continuous topics:

- Room and bathroom design
- Reconstruction and modernization
- Presentation of new products and innovations
- Exhibition highlights

Design is aimed at:

- Individuals and professional groups who deal with hotel and restaurant design
- O Developers and investors for the hotel industry and gastronomy
- Hotel operators and owners
- Restaurateurs
- o Architects, designers, project managers and building contractor

Nr.	ET	AS	Topics
1	16.04.2022	23.03.2022	Textiles, wall and floor coverings, interieur and lightning
2	11.06.2022	18.05.2022	Sanitary and bathroom design, building technology and energy efficiency
3	01.10.2022	07.09.2022	Kitchen and counter design, Wellness and spa concepts

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BUSINESS & MOBILITY -

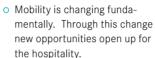
THE MAGAZIN FOR MOBILITY AND FLEET MANAGEMENT



Publication Date: 28.05.2022 **Ad-Closing Date:** 04.05.2022 Copies distributed*: 32,487

Supplement in ahgz, foodservice and gvpraxis

Prices and formats see page 17 | *IVW III/2021



- Our special is dedicated to the challenges for mobility solutions. Especially in companies from the hotel industry and gastronomy.
- We show business opportunities through offers such as delivery, Charging infrastructure and mobility services.



COFFEE, TEA AND BREAKFAST -

THE TREND MAGAZIN FOR FOOD IN THE MORNING AND AROUND THE CLOCK.



top advertising environment around these important sales pillars. The magazine is dedicated to

O Coffee, tea & breakfast is the

- current trends in the booming market - from cold brew to hot drink, from gastro concepts to technical innovations, from food trends to sustainability concepts.
- New specialties are put in focus as well as devices for preparation, crockery and ideas for the sweet attention on the edge of the cup.



Supplement in ahgz, foodservice and gvpraxis

Additional supplement in ABZ -Allgemeine BäckerZeitung





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Print specials

ahgz

SUSTAINABILITY -

THE MAGAZIN FOR ENVIRONMENT. F&B AND ENERGY TRENDS



Publication Date: 03 09 2022

Ad-Closing Date: 11.08.2022

Supplement in ahgz, foodservice and

Preise und Formate s. Seite 17 | *IVW III/2021

Copies distributed*: 32,487

gvpraxis

- Sustainability a mega trend that hoteliers and restaurateurs have to take an interest in.
- We show ways to portrait your company to the guest as more sustainable operation, we focus on questions about organic food, food waste, packaging, energy management and much more.
- Do good things and talk about it - we give tips on marketing around the new eco-balance.





INNOVATION -

THE MAGAZIN FOR DIGITIZATION AND AUTOMATION.



- Vending, automation and Digitization is one of the trending issues in the hotel industry and gastronomy.
- We show current developments in the field of vending ATMs, order and payment systems, supply chain management and many more.
- With market analysis, best cases, product innovations and practical tips we present the trends multifaceted and easy to translate into practice for the industry.

Publication Date: 29 10 2022 **Ad-Closing Date:** 05.10.2022 Copies distributed*: 32,487

Supplement in ahgz, foodservice and

gvpraxis



ahgz

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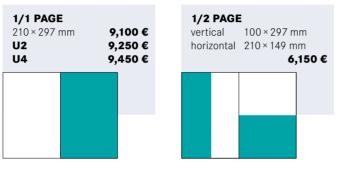
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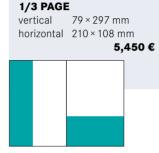
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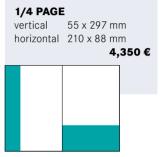
Advertisement formats and prices

ahgz

- o All print specials appear in **magazine format** 210 x 297 mm
- Prices apply to all magazines
- o Bound inserts and supplements available on request







INTRODUCTION OFFER

With the new print specials from the HoReCa media you will benefit from the additional distribution.

One price - several target groups

^{*} Formats in bleed, plus 4 mm trim. Other formats on request. All prices in 4c, plus VAT.

Topic plan

Print specials

Newsletter

Advertorials

Portrait

Topic plan

gvpraxis Portrait

Topic plan

FOOD SERVICE

Newsletter

Portrait

Topic plan

Newsletter

Advertorials

Digital Talks

foodservice

Thematic channel

*food*service

Thematic channel

Advertisement formats and prices

Advertisement formats and prices Inserts and special advertising

Advertisement formats and prices

Inserts and special advertising

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Inserts and special advertising

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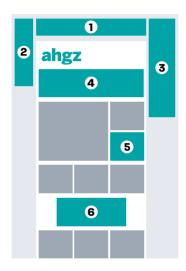
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Website: formats and prices

ahgz.de CHOOSE FROM DIFFERENT FORMATS.



All ads also appear on mobile devices. For this purpose, please deliver the booked format in all specified sizes.

Fo	rmats	Desktop		Mobile	1 week exclusively	1 week in rotation
1	Superbanner ¹⁾	980 × 150 px	+	300 × 120 px	1,950 €	975 €
2	Skyscraper ²⁾	160 × 600 px	+	320 × 480 px	1,500 €	750 €
3	Dynamic Sitebar ³⁾⁴⁾	160 - 400 px × 600 - 900 px	+	320 × 480 px	2,500 €	1,250 €
4	Billboard ¹⁾	940 × 250 px	+	300 × 120 px	2,100 €	1,050 €
5	Medium Rectangle	300 × 250 px		300 × 250 px	1,500 €	750 €
6	Content-Ad	617 × 250 px or 300 × 250 px	+	300 × 250 px	1,550 €	775 €

гu	rtner	online		advertising		iormats
0	Poster-Ad ⁴⁾	Formats after co	nsultatio	n	2,200 €	1,100 €
0	Banner picture gallery	935 × 580 px	+	300 × 250 px	500 €	250 €

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Advertisement formats and prices

Website: formats and prices

¹⁾ Superbanner and Billboard are also in rotation to each other.

²⁾ Left or right of the content.

³⁾ Dynamically adapts the screen size.

⁴⁾ Maximum 1 Poster-Ad/Dynamic Sitebar can be booked. It rotates with the Content-Ad or Skyscraper.

ahgz	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising Print specials Website: formats and prices Thematic channel Newsletter Advertorials	5 7 10 11 12 18 19 20 22
<i>food</i> service	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	23 25 27 28
gvpraxis	

Advertisement formats and prices

Advertisement formats and prices

Website: formats and prices

Bank details and conditions

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Inserts and special advertising

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Portrait

Topic plan

FOOD SERVICE

Newsletter

Portrait

Topic plan

Newsletter

Your contacts

Advertorials

Digital Talks

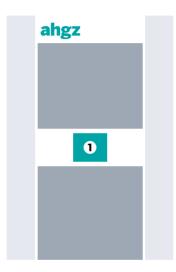
foodservice

Thematic channel

Thematic channel



KEYWORD-BASED ADVERTISING IN YOUR PREFERRED TOPIC AREA



Format

1 Medium Rectangle 300 × 250 px 6 months 6,500 € 12 months 10,350 €

By booking the thematic channel you become a sponsor of a thematic area on ahgz.de.

Your advantages

Integration of your advertising in the perfect topic surrounding:

- Top placement without rotation (2nd banner in the content) in articles with the booked keywording
- High advertising impact through a suitable editorial environment
- Banner on the overview page of the booked topic channel
- Up to 3 keywords can be selected on a topic

Aktuelle Themenkanäle

bathroom & plumbing ice cream & desserts property coffee cake dairy products

law & taxation snacks & fingerfood software

Do you have ideas for another channel? We would be happy to check your ideas for topics and prepare them for you in a suitable offer.

All prices plus VAT.

ahgz	
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<i>food</i> service	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	23 25 27 28
gv praxis	
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Newsletter

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Website: formats and prices

Bank details and conditions

Data delivery contacts

Newsletter











o ahgz am morgen

the daily newsletter at 8am with the important industry news.

Coverage

43

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45

46 47 Recipients 30,500 Days of dispatch daily from Monday to Friday

o ahgz hoteldesign

the monthly newsletter for hotel design, construction and house technic

Coverage

Recipients 7.900 Days of dispatch every first Friday of the month

o ahgz extra-news

Breaking news, special topics and events from our editor desk

Coverage

Recipients 24,000 Days of dispatch close to the current message

o ahgz gastro-woche

The weekly newsletter for the gastronomy

Coverage

Recipients 11.600 Days of dispatch every Saturday

Portrait Topic plan Advertisement formats and prices 10 Inserts and special advertising 11 Print specials 12 Website: formats and prices 18 Thematic channel 19 Newsletter 20 Advertorials 22

*food*service

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gvpraxis

3 - Jan 1911 112	
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FOOD SERVICE

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foodservice

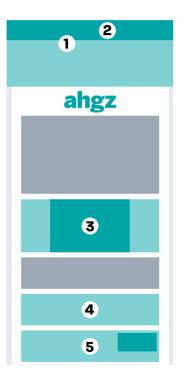
Your contacts

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Bank details and conditions

CHOOSE FROM DIFFERENT FORMATS.



Formats		ahgz am morgen	ahgz hoteldesign	ahgz extra-news	ahgz gastro-woche
		Price per dispatch		Price for 4-v	veek package
1	Mega-Ad 630 × 250 px	1,400 €	850 €	4,625 €	3,000 €
2	Top-Banner 630 × 75 px	1,100 €	700 €	4,400 €	2,450 €
3	Banner 1-5 300 × 250 px/520 × 200 px	1,050 €	650 €	_	2,850 €
4	Text Ad without picture 450 characters	1,150 €	750 €	-	2,900 €
5	Text Ad with picture 450 characters	1,250 €	850 €	-	3,000 €
	Picture format:	160 x 90 px	250 x 140 px		160 x 90 px

The dispatch day for "ahgz am morgen" can be chosen freely. The 4-week packages are valid for a continuous period.

All prices plus VAT.

ahgz

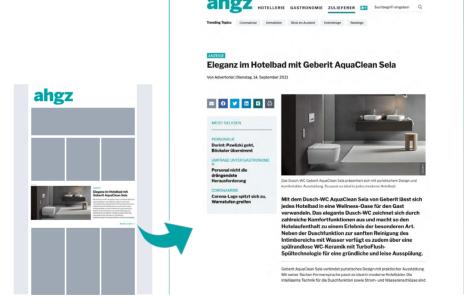
Portrait Topic plan Advertisement formats and prices Inserts and special advertising Print specials Website: formats and prices Thematic channel Newsletter Advertorials	1 1 1 1 2 2
foodservice Portrait Topic plan Advertisement formats and prices Inserts and special advertising	2 2 2 2
gv praxis Portrait Topic plan Advertisement formats and prices Inserts and special advertising	2 3 3 3
FOOD SERVICE Website: formats and prices Thematic channel Newsletter Advertorials	3 3 3 3
Digital Talks	4
foodservice Portrait Topic plan Advertisement formats and prices Website: formats and prices Newsletter	4 4 4 4
Data delivery contacts Bank details and conditions Your contacts	4 4 4

Advertorials



THE OPTIMAL ADVERTISING FORMAT FOR YOUR CONTENT MARKETING STRATEGY.

- Your advertising in the editorial layout.
- Your advertorial can be enhanced with images, PDFs and videos. We will sent you the exact specifications on demand.
- Via elements on the homepage and below freely accessible articless on ahgz.de, we'll generate additional traffic for the advertorial.
- Advertorials are available on the webiste even after the expiry of the booking.
- Your price: 4,500 €
 for a placement of four weeks



All prices plus VAT.

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gv praxis	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	29 31 33 34
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*food*service Portrait

foodservice - MARKETS.PEOPLE.BRANDS.

ECONOMIC TREND SCOUT FOR THE FOODSERVICE INDUSTRY



Leading medium for the professional restaurant and catering industry

- o monthly magazin with current political developments and background information
- o focus reports on relevant industry topics such as breakfast, takeaway, coffee maschines and much more
- o exclusive own market research: Top 100 Gastronomen in Deutschland, Top Kaffeebar-Ranking, Top Technik, Top Schweiz

Target group: Quickservice, fullservice, traffic catering, commercial catering, event catering, trend and scene bars, bakery and butcher shops

Circulation

Copies Distributed incl. e-paper	9,963	Volume	41 (2022)
Sold Copies	3,372	Publication fequency	11 x per year
Subscription copies	1,814	Annual subscription domestic	239 € (Package: Print + Digital; plus distribution fee and VAT)

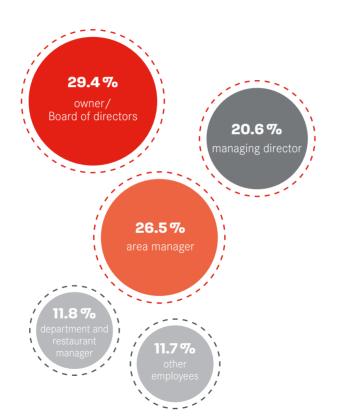
Source: IVW III/2021

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foodservice	
Portrait Topic plan Advertisement formats and prices Website: formats and prices Newsletter	41 42 42 43 44
Data delivery contacts Bank details and conditions Your contacts	45 46 47

Reader analysis

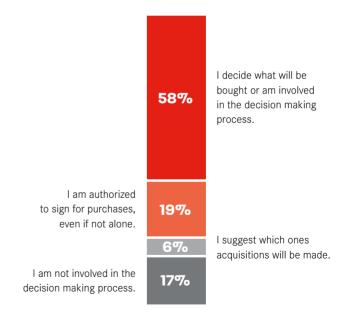


POSITION IN COMPANY



PARTICIPATION IN DECISION-MAKING

Over **80%** of foodservice readers are directly involved in the decisions making process regarding Acquisitions and supplier selection involved.



Source: Reader survey foodservice 2019

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Topic plan

*food*service

ET = Publication, AS = Ad-Closing Date

ET - Publication	i, A5 - Au-Closing	g Date				
No.	ET	AS	Highlights	Topics		Industry Events
				Food & Beverage	Non-food/Technology	
1	03.01.22	07.12.21		Breakfast	Take Away	
2	01.02.22	07.01.22		Bakery Cafes		
3	10.03.22	14.02.22	Coffee bar Ranking	Desserts		
4	22.04.22	28.03.22	• JINTER Special	lce cream, meat	Tabletop	 Internationales Foodservice- Forum (29.04.2022) Internorga (30.04 04.05.2022)
5	27.05.22	03.05.22	Top 100 Ranking	Bakery snacks		
6	24.06.22	30.05.22	Coffee machines	Fries, Coffee		
7/8	03.08.22	11.07.22	 Technology Ranking 	Snacks	Work wear	
9	01.09.22	09.08.22	Coffee shop Ranking Europe			
10	11.10.22	15.09.22	Swiss Ranking	Pastries, Ice cream	Coffee machines	 23. European Foodservice Summit, Zurich (20 22.09.2022) Süback (22 25.10.2022)
11	08.11.22	14.10.22	 France Ranking 	Tea, Finefood, Christmas		
12	14.12.22	21.11.22				

Other topics: Vehicles, cruises, fish, streetfood, blender, meat substitute, plant-bades, powerfood protein, returnable packaging, knife, rinsing technique, Enterprise Resource Planning, mobile payment and many more, dates on request

Your contacts

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Bank details and conditions

Fvents

foodservice



INTERNATIONALES FOODSERVICE-FORUM

29 April 2022, Hamburg www.food-service.de/fs-forum2022

The international food service forum is Europe's largest congress for the professional gastronomy. The day before the internorga over 2,000 industry professionals meet here.





CAFÉ FUTURE LIVE

30 April - 4 May 2022, Hamburg www.food-service.de/cfl2022

The meeting point at the Internorga for networking and exchanging ideas with colleagues in a relaxed lounge atmosphere.







HAMBURGER FOODSERVICE PREIS

30 April 2022, Hamburg www.food-service.de/ hamburgerpreis2022

With the Hamburg Foodservice Preis companies and personalities are being awarded for excellent contributions to the foodservice industry.







EUROPEAN FOODSERVICE SUMMIT

20 - 22 September 2022, Zürich www.food-service.de/efss2022

The European Foodservice Summit takes place every autumn in Zurich and is THE meeting place for the international hospitality industry. This is where industry professionals and interdisciplinary experts meet to exchange ideas.



Topic plan

Print specials

Newsletter

Advertorials

Portrait

Topic plan

gvpraxis Portrait

Topic plan

*food*service

Thematic channel

Advertisement formats and prices

Advertisement formats and prices Inserts and special advertising

Advertisement formats and prices

Inserts and special advertising

Inserts and special advertising

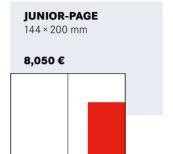
Website: formats and prices

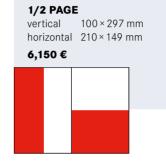
*food*service

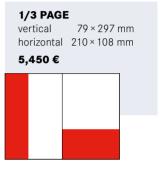
Advertisement formats and prices

O Magazine format: 297 x 210 mm

1/1 PAGE 210 × 297 mm 9,100 €







FOOD SERVICE Website: formats and prices 35 Thematic channel 36 Newsletter 37 Advertorials 39 **Digital Talks** 40

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1/4 PAGE vertical 55 × 297 mm horizontal 210 × 88 mm 4,350€



PANORAMIC AD

COVER PAGES 297 × 210 mm U2: **9,250 €** U4: **9,450 €**

Formats in bleed, plus 4 mm trim. Other formats on request. All prices in 4c, plus VAT.

Print specials

Newsletter Advertorials

Portrait

Topic plan

gvpraxis Portrait

Topic plan

FOOD SERVICE

Newsletter

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foodservice

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Advertisement formats and prices Inserts and special advertising

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Inserts and special advertising

Website: formats and prices

Inserts and special advertising

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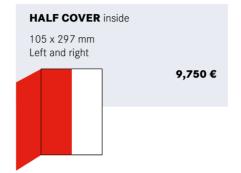
*foods*ervice

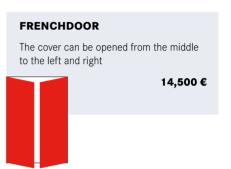
Inserts and special advertising

IF IT MAY BE A LITTLE MORE!

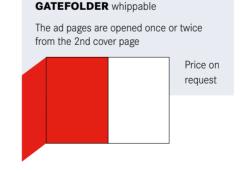
OUR SUGGESTIONS FOR ATTENTION-GRABBING AND UNUSUAL FORMS OF ADVERTISING.







OLDER COVER	
110 x 297 mm Front and back side	
14,50	0 €



10,850€ 4 pages 6/8 pages on request **INSERTS** Maximum format 204 x 290 mm

up to 25 g 6,450€ up to 50 g 7,500€

(Prices incl. postal charges)

BOUND-IN INSERT

(untrimmed format)

2 pages

Maximum format 217 x 307 mm

Topic plan 42 Advertisement formats and prices 42 Website: formats and prices

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Formats in bleed, plus 4 mm bleed. All prices in 4c, plus VAT. Other special advertising formats such as bookmarks, banderoles, coating possible on request. 8,050€

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Portrait



gvpraxis - BUSINESS. CARE. EDUCATION.

MARKET BAROMETER AND INDUSTRY EXPLANATOR FOR THE TOP DECISION-MAKERS



Leading medium for the professional community catering

- o monthly magazin with current political developments and background information
- o focus reports on relevant industry topics such as vending, office coffee systeme, "free-from"-products and much more
- o exclusive own market research: Top Contract Catering, Eigenregie-Ranking, Top Technik, Kaffeebar-Ranking

Target group: Decision makers from company catering, hospitals and clinics, elder care institutions, kindegarden and schools as well as school catering

Circulation

Copies Distributed incl. e-paper	9,929	Volume	50 (2022)
Sold Copies	5,864	Publication fequency	11 x per year
Subscription copies	4,317	Annual subscription domestic	239 € (Package: Print + Digital; plus distribution fee and VAT)

Source: IVW III/2021

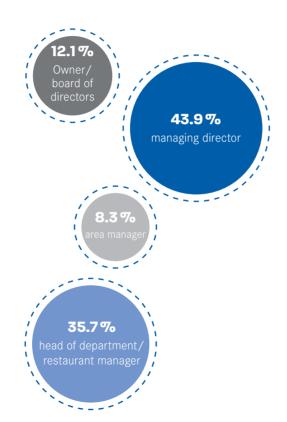


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<i>food</i> service	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	23 25 27 28
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Reader analysis

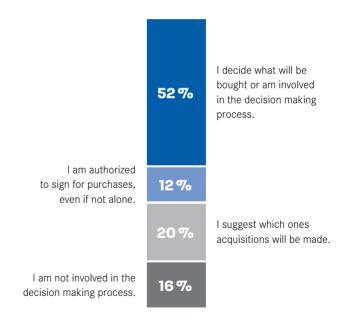


POSITION IN COMPANY



PARTICIPATION IN DECISION-MAKING

Over **80 %** of gypraxis readers are directly involved in the decisions making process regarding Acquisitions and supplier selection involved.



Source: Reader survey gvpraxis 2019

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Topic plan



ET = Publication, AS = Ad-Closing Date

ET = Publication	i, AS = Ad-Closing	Date				
No.	ET	AS	Highlights	Topics		Industry Events
				Food & Beverage	Non-food/Technology	
1	03.01.22	07.12.21			Hygiene	
2	01.02.22	07.01.22	School Catering	vegetarian	Rinsing	
3	10.03.22	14.02.22		Coffee & tea	Cash registers	
4	22.04.22	28.03.22	• JINTER Special	lce cream, asparagus, bread & pastries	Office Coffee Systems	Internorga (30.04 04.05.2022) Tag der Gemeinschafts- gastronomie (03.05.2022)
5	27.05.22	03.05.22	• Top Contract Caterer	Meat, Desserts	Coffee machines	• ProWein (15 17.05.2022)
6	24.06.22	30.05.22	Self-direction Ranking		Work wear, hygiene	• Internationales Management Forum (28.06.2022)
7/8	03.08.22	11.07.22	Top Technology	"Free"-products	"meals-on-wheels"	
9	01.09.22	09.08.22	Coffee bar Ranking	Desserts ,breakfast, coffee & tea	Vending	 Systeme & Konzepte (13 14.09.2022)
10	11.10.22	15.09.22	Canteen-Ranking	Dysphagie, finefood, christmas	Kaffeemaschinen Hygiene	
11	08.11.22	14.10.22		Ice cream and dessert		
12	14.12.22	21.11.22				

Other topics: Vehicles, cruises, fish, streetfood, blender, meat substitute, plant-bades, powerfood protein, returnable packaging, knife, rinsing technique, Enterprise Resource Planning, mobile payment and many more, dates on request

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Portrait Topic plan Advertisement formats and prices Inserts and special advertising	29 31 33 34
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Events





TAG DER GEMEINSCHAFTSGASTRONOMIE

3 May 2022, Hamburg www.food-service.de/ gemeinschaftsgastro2022

The leading event in germany for the community catering industry. This congress is for catering companies from business, care and education. It takes place during the Internorga in Hamburg.



FACHSYMPOSIUM SYSTEME & KONZEPTE

13 - 14 September 2022, Düsseldorf www.food-service.de/ systemekonzepte2022

2-day symposium in Düsseldorf with top decision-makers from business and care catering companies.

The event takes place in cooperation with K&P Consulting.



INTERNATIONALES MANAGEMENT-FORUM

28 - 29 June 2022, Hanau www.food-service.de/imf2022

The management forum for catering companies from business, care and education. The top-decision makers in the industry meet at this annual event During the IMF, the "Marketing Award" in cooperation with Chefs Culinar takes place.







FRANKFURTER PREIS FÜR **GEMEINSCHAFTSGASTRONOMIE**

9 October 2023, Köln www.food-service.de/ frankfurterpreis2023

The industry award is presented every two years during at the Anuga in Cologne. Catering Companies will be awarded for their excellence and outstanding achievement for the industry.

> frankfurter preis gypraxis



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*food*service

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gvpraxis

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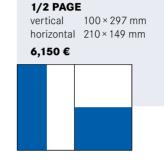
Advertisement formats and prices

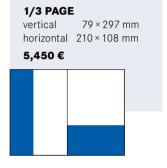
gvpraxis

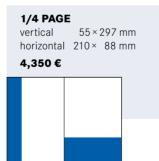
o Magazine format: 297 x 210 mm

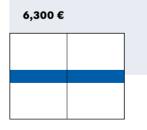












PANORAMIC AD

46 × 420 mm



Formate im Anschnitt, zzgl. 4 mm Beschnitt. Weitere Formate auf Anfrage. Alle Preise in 4c, zzgl. der gesetzlichen MwSt.

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Bank details and conditions

Your contacts

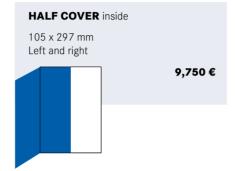
Inserts and special advertising

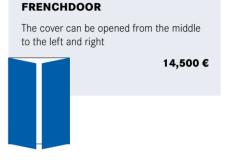


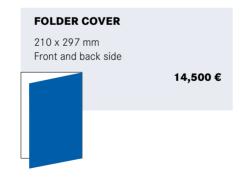
IF IT MAY BE A LITTLE MORE!

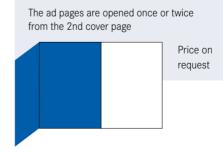
OUR SUGGESTIONS FOR ATTENTION-GRABBING AND UNUSUAL FORMS OF ADVERTISING.











GATEFOLDER whippable

Formats in bleed, plus 4 mm trim. All prices in 4c, plus VAT.

Other special advertising formats such as bookmarks, banderoles, coating possible on request.

BOUND-IN INSERT

Maximum format 217 x 307 mm (untrimmed format)

2 pages	8,050 €
4 pages	10,850 €
6/8 pages	on request

INSERTS

Maximum format 204 x 290 mm

up to 25 g	6,450 €
up to 50 g	7,500 €

(Prices incl. postal charges)

ahgz Portrait Topic plan Advertisement formats and prices Inserts and special advertising Print specials Website: formats and prices Thematic channel Newsletter Advertorials	10 1 12 13 19 20 22
<i>food</i> service	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	2; 2; 2; 2;
gvpraxis	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	2° 3 3°
FOOD _	
SERVICE Website: formats and prices Thematic channel Newsletter Advertorials	3: 3: 3:
Digital Talks	40
foodservice	

Portrait Topic plan Advertisement formats and prices Website: formats and prices Newsletter	41 42 42 43 44
Data delivery contacts	45

46

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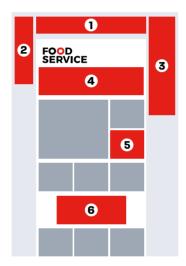
Bank details and conditions

Your contacts

Website: formats and prices



CHOOSE FROM DIFFERENT FORMATS.



All ads also appear on mobile devices. For this purpose, please deliver the booked format in all specified sizes.

Formats		Desktop Mobile		Mobile	1 week exclusively	1 week in rotation
1	Superbanner ¹⁾	980 × 150 px	+	300 × 120 px	1,950 €	975 €
2	Skyscraper ²⁾	160 × 600 px	+	320 × 480 px	1,500 €	750 €
3	Dynamic Sitebar ³⁾⁴⁾	160 - 400 px × 600 - 900 px	+	320 × 480 px	2,500 €	1,250 €
4	Billboard ¹⁾	940 × 250 px	+	300 × 120 px	2,100 €	1,050 €
5	Medium Rectangle	300 × 250 px		300 × 250 px	1,500 €	750 €
6	Content-Ad	617 × 250 px or 300 × 250 px	+	300 × 250 px	1,550 €	775 €

Further online advertising formats

0	Poster-Ad ⁴⁾	Formats after consultation			2,200 €	1,100€
0	Banner picture gallery	935 × 580 px	+	300 × 250 px	500 €	250 €

¹⁾ Superbanner and Billboard are also in rotation to each other.

²⁾ Left or right of the content.

³⁾ Dynamically adapts the screen size.

⁴⁾ Maximum 1 Poster-Ad/Dynamic Sitebar can be booked. It rotates with the Content-Ad or Skyscraper.

Other formats on request. All prices plus VAT.

Your contacts

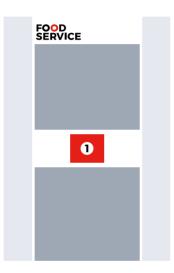
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Portrait Topic plan Advertisement formats and prices Inserts and special advertising Print specials Website: formats and prices Thematic channel Newsletter Advertorials	5 7 10 11 12 18 19 20 22
<i>foods</i> ervice	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	23 25 27 28
gv praxis	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	29 31 33 34
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foodservice Portrait	41
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Thematic channel



KEYWORD-BASED ADVERTISING IN YOUR PREFERRED TOPIC AREA



Format

Medium Rectangle 300 × 250 px 6,500€ 6 months 10,350 € 12 months

By booking the thematic channel you become a sponsor of a thematic area on food-service.de.

Your advantages

Integration of your advertising in the perfect topic surrounding:

- op placement without rotation (2nd banner in the content) in articles with the booked keywording
- High advertising impact through a suitable editorial environment
- Banner on the overview page of the booked topic channel
- Up to 3 keywords can be selected on a topic

Current topic channels

ice cream & desserts coffee dairy products snacks & fingerfood software

Do you have ideas for another channel? We would be happy to check your ideas for topics and prepare them for you in a suitable offer.

All prices plus VAT.

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Portrait Topic plan Advertisement formats and prices Inserts and special advertising	29 31 33 34
FOOD SERVICE	
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Newsletter











FOOD SERVICE am Morgen

The most important News and relevant topics

Coverage

Recipients 16.000 Days of dispatch Monday, Wednesday and Friday

o gvpraxis update

Weekly newsletter with important news from the communal catering industry

Coverage

Recipients 16.000 Days of dispatch Thursday

FOOD SERVICE Extra

Breaking news, specials and events direct from the FOOD SERVICE editors desk

Coverage

Recipients 11.000 Days of dispatch close to the current

message

o gvpraxis Extra

Breaking news, specials and events direct from the FOOD SERVICE editors desk

Coverage

Recipients 11.000 Days of dispatch close to the current message

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Portrait Topic plan Advertisement formats and prices Inserts and special advertising Print specials Website: formats and prices Thematic channel Newsletter Advertorials	5 7 10 11 12 18 19 20 22
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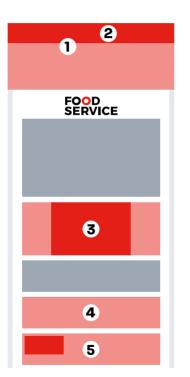
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Your contacts

Newsletter: formats and prices



CHOOSE FROM DIFFERENT FORMATS.



Fo	rmats	FOOD SERVICE am Morgen	gvpraxis update	FOOD SERVICE Extra	gvpraxis Extra
		Price per dis	spatch	Price for 4-weel	k package
1	Mega-Ad 630 × 250 px	1,075 €	1,075 €	4,625€	4,625 €
2	Top-Banner 630 × 75 px	975 €	975 €	4,400 €	4,400 €
3	Banner 1–5 300 × 250 px/520 × 200 px	800 €	800€	_	
4	Text Ad without picture 450 characters	825 €	825 €	-	
5	Text Ad with picture 450 characters Picture format: 200 x 175 px	925 €	925 €	-	
0	The dispatch day for "FOOD SE The 4-week packages are valid	9		reely.	

All prices plus VAT.

ahgz

Portrait Topic plan Advertisement formats and prices Inserts and special advertising Print specials Website: formats and prices Thematic channel Newsletter Advertorials	5 7 10 11 12 18 19 20 22
<i>food</i> service	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	23 25 27 28
gvpraxis	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising	29 31 33 34
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Advertorials



a f v

FOOD SERVICE

THE OPTIMAL ADVERTISING FORMAT FOR YOUR CONTENT MARKETING STRATEGY.

- Your advertising in the editorial layout.
- Your advertorial can be enhanced with images, PDFs and videos. We will sent you the exact specifications on demand.
- Via elements on the homepage and below freely accessible articless on ahgz.de, we'll generate additional traffic for the advertorial.
- Advertorials are available on the webiste even after the expiry of the booking.
- Your price: 4,500 €
 for a placement of four weeks





E-PAPER NEWSLETTER PRAXIS KONTAKT ABO MEDIADATEN EVENTS JOBBÖRSE LOGIN Q

MANAGEMENT INTERNATIONAL DOSSIERS 📵

mose-Technologie haben die Filtrations-Spezialisten nun extra kompakte und einfach zu bedienende Geräte für große Mengen auf den Markt gebracht.

Die je nach Bedarf optimale Wasserqualität ist eminent wichtig für jede Profiküche – zum Dämpfen, Garen und Backen, als

tig für jede Profiküche – zum Dämpfen, Garen und Backen, als Hauptbestandteil von Kaffee sowie Tee und natürlich auch für glänzend gespültes Geschirr. Kombidämpfer, Backöfen, Kaffee- und Spülmaschinen stellen jeweils ganz eigene Anforderungen an die Wasserqualität. Als Grundregel gilt dabei:

All prices plus VAT.

ahgz	
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Portrait Topic plan Advertisement formats and prices Inserts and special advertising	23 25 27 28
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Portrait Topic plan Advertisement formats and prices Inserts and special advertising	29 31 33 34
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Digital Talks

Your advantages:

- o compact informative session (60 90 minutes) about an industry-relevant topic.
- Elaboration of content with our editorial team in consultation with cooperation partner.
- Moderation by the editorial team of Hotel und Catering media.
- Live stream with chat function for direct interaction with your customers.

Our services:

- o Logo presence on the landing page, in E-Mailings and on the streaming platform.
- O High-reach marketing via the Lines of the dfv media group.
- Leads of your participants are guaranteed through an exclusive partnership.
- o Your price: 13,500 €*

Example: Live stream





Example: Landing-Page



Example: Banner



^{*}Prices plus statutory VAT, not eligible for sales scales and agency fee

angz	
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Portrait



FOODSERVICE EUROPE & MIDDLE EAST

TRADE JOURNAL FOR THE HORECA SECTOR



The specialist magazine for the international out-of-home market

- o 4 print editions per year, with a particular focus on the markets in Europe, Middle East and USA.
- o Exclusive own market research: Top 99 European Foodservice Groups, Top European Coffeebar Ranking
- Own English-language website with the latest news the branch
- o Weekly newsletter

Target group: Decision-makers in the international out-of-home market, from fast food through fine dining and event catering to the hotel industry.

Circulation

Print **9,000** Copies Publication fequency 4 x per year E-Paper **10,000** Copies Annual subscription domestic 199€ (Package: Print + Digital; plus distribution fee and VAT)

ahgz

Portrait Topic plan Advertisement formats and prices Inserts and special advertising Print specials Website: formats and prices Thematic channel Newsletter Advertorials	10 12 18 19 20 22
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Portrait Topic plan Advertisement formats and prices Website: formats and prices Newsletter	42 42 43 44
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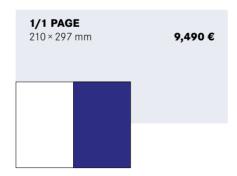
Topic plan, Advertisement formats and prices

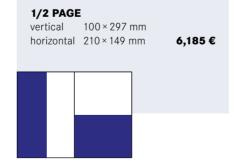


ET = Publication, AS = Ad-Closing Date

No.	ET	AS	Highlights	Topics	Industry Events
1	23.03.22	28.02.22	Top 50 RussiaExpert's Vision Board	Contract Catering	• Internorga (30.04. – 04.05.2022)
2	10.05.22	13.04.22	European Coffeebar Ranking	Travel Catering	• NRA, Chicago (22 25.05.2022)
3	16.09.22	24.08.22	• Top 100 Germany	Foodservice in shopping venues	 23. European Foodservice Summit, Zurich (20 22.09.2022) Sial, Paris (15 19.10.2022)
4	25.11.22	02.11.22	• Top 99 Europe	Foodservice in theme parks	• gulhost, Dubai (08. – 10.11.2022)

In all issues: pan-European survey, alternative protein Series, Middle East - section





SPECIAL ADVERTISING

Maximum format 217 x 307 mm (untrimmed format)

Bound-in insert **8,510 €**Cover Page U4 **10,455 €**

INSERTS

Maximum format 204 x 290 mm

up to 25 g up to 50 g **6,780 € 7,290 €**

(Prices incl. postal charges)

Formats in bleed, plus 4 mm bleed. All prices in 4c, plus VAT.

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FOOD SERVICE

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Digital Talks foodservice

Your contacts

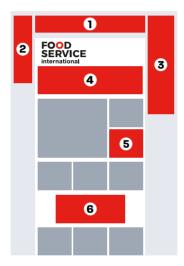
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Bank details and conditions

Website: formats and prices



THE PLATFORM FOR THE INTERNATIONAL OUT-OF-HOME MARKET.



All ads also appear on mobile devices. For this purpose, please deliver the booked format in all specified sizes.

For	mats	Desktop		Mobile	4-week package
1	Superbanner ¹⁾	980 × 150 px	+	300 × 120 px	3,600 €
2	Skyscraper ²⁾	160 × 600 px	+	320 × 480 px	3,600 €
3	Dynamic Sitebar ³⁾⁴⁾	160 - 400 px × 600 - 900 px	+	320 × 480 px	3,600 €
4	Billboard ¹⁾	940 × 250 px	+	300 × 120 px	3,600 €
5	Medium Rectangle	300 × 250 px		300 × 250 px	3,600 €
6	Content-Ad	617 × 250 px or 300 × 250 px	+	300 × 250 px	3,600 €

Further online advertising formats

0	Poster-Ad ⁴⁾	617 × 980 px			3,600 €
0	Banner picture gallery	935 × 580 px	+	300 × 250 px	3,600 €

¹⁾ Superbanner and Billboard are also in rotation to each other.

²⁾ Left or right of the content.

³⁾ Dynamically adapts the screen size.

⁴⁾ Maximum 1 Poster-Ad/Dynamic Sitebar can be booked. It rotates with the Content-Ad or Skyscraper.

Other formats on request. All prices plus VAT.



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*food*service

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gvpraxis

•	
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foodservice

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Newsletter



CHOOSE FROM DIFFERENT FORMATS.

1 2
FOOD Bites SERVICE
3
4
5

Formats		FOOD SERVICE Bites
	- 1	Price for 4-week package
1	Mega-Ad 630 × 250 px	3,400 €
2	Top-Banner 630 × 75 px	3,400 €
3	Banner 1–5 300 × 250 px /520 × 200 px	3,400 €
4	Text Ad without picture 450 characters	3,400 €
5	Text Ad with picture 450 characters Picture format: 200 x 175 px	3,400 €
0	The 4-week packages are valid for a continuous period.	d



FOOD SERVICE Bites

Weekly english newsletter for the international out-of-home market.

Coverage

Recipients 11,000

Days of dispatch Thursday

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Data delivery contacts

SHIPPING ADDRESS

For bound and magazine inserts (ahgz, foodservice, gvpraxis)

Westdeutsche Verlags- und Druckerei GmbH z. Hd. Herrn Wolfgang Maier Warenannahme Akzidenz Vermerk: ahgz xx/2022 oder foodservice xx/2022 oder gvpraxis xx/2022

Kurhessenstraße 4-6, 64546 Mörfelden-Walldorf

For bound and magazine inserts (foodservice Europe & Middle East)

Printec Offset Medienhaus e K z. H. Herrn Michael Suckow Ochshäuser Straße 45, 34123 Kassel

For bound and magazine inserts (for magazine specials ahgz)

W. Kohlhammer Druckerei GmbH & Co.KG z. Hd. Herrn Jörg Ackermann Augsburger Straße 722, 70329 Stuttgart

PRINT DOCUMENTS

Please send your printing documents in time for the respective advertising deadline to:

dispo@hotel-gastromedien.de

Please send digital advertising formats to - no later than three working days before publication:

banner@hotel-gastromedien.de

TECHNICAL SPECIFICATIONS

www.hotel-gastromedien.de/Digital-TS-EN

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Bank details and conditions

Bank details

Net within 30 days from the invoice date

Agency fee: 15 %

USt.-Ident.-Nr.: DE 114139662

Frankfurter Sparkasse, Frankfurt am Main

Bank code: 500 502 01 Account number: 34926

SWIFT BIC: HELA DE F 1822

IBAN: DE56 5005 0201 0000 0349 26

Discount scale

Discounts apply to purchases within 12 months (insertion year) for ahgz, foodservice, foodservice Europe & Middle East, gvpraxis as well as the websites ahgz.de, food-service.de and food-service.de/international with all additional newsletter.

Umsatz ab	Rabatt
5.000 €	2%
10.000 €	4%
25.000 €	6%
50.000 €	8%
75.000 €	10%
100.000 €	12%
125.000 €	14%
150.000 €	16%
175.000 €	18%
200.000 €	20%
225.000 €	22%
250.000 €	24%
275.000 €	25%

angz	
Portrait Topic plan Advertisement formats and prices Inserts and special advertising Print specials Website: formats and prices Thematic channel Newsletter Advertorials	1 1 1 1 2 2
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Portrait Topic plan Advertisement formats and prices Inserts and special advertising	2 2 2 2
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foodservice	
Portrait Topic plan Advertisement formats and prices Website: formats and prices Newsletter	4 4 4 4
Data delivery contacts Bank details and conditions	4 4 4

Your contacts

MARC BEHRENS

Senior Sales Manager Area

Phone: +49 69 7595-1773 Email: marc.behrens@dfv.de

MARTINA VALERIUS

Senior Sales Manager Area 3

Phone: +49 69 7595-1785 Email: martina.valerius@dfv.de

FELIX BLÜMLEIN

Senior Sales Manager International Area 5 **New Products Development**

Phone: +49 69 7595-1794 Email: felix.bluemlein@dfv.de

DISPOSTION

Email:

dispo@hotel-gastromedien.de

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CHRISTIANE MÜCHER

Senior Sales Manager Area 4

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Director Media & Brand Solutions

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THOMAS MEYER

Business Director

Phone: +49 69 7595-1771 Email: thomas.meyer@dfv.de

