ahoz

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gvpraxis

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foodservice

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MEDIAKIT 2023

Price list No. 4, valid from 1st January 2023











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dfv Horeca media

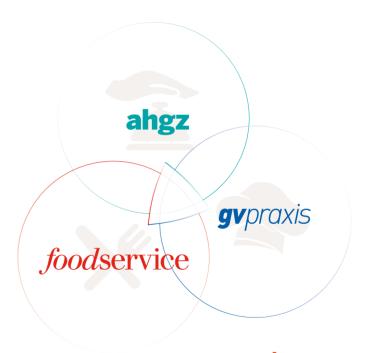
STRONGER TOGETHER. MORE KNOWLEDGE FOR THE MARKET.

Under the umbrella of dfv Horeca media, the dfv media group bundles its entire media activities in the hotel and gastronomy market:

ahgz as the leading medium for the hotel industry and individual gastronomy, foodservice as the only trend and business trade medium for the and system gastronomy, as well as gypraxis as the leading trade trade medium for the community catering sector.

Your advantages:

- The leading media brands from one strong source.
- Uniform formats and cross-media products for more efficiency and success
- Individual solutions from our team for your communication needs.





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Place your target topics and messages into sub-segments as well of the whole hospitality industry.



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Portrait



ahgz - ECONOMY. POLITICS. PEOPLE.

NAVIGATOR AND PLATFORM FOR THE HOTEL WORLD.



ahgz – Allgemeine Hotel- und Gastronomie Zeitung: The leading medium for the hotel industry with associated gastronomy

- bi-weekly print edition with current political developments, trade recommendations and trends for the industry.
- Special publications on current and relevant industry topics such as Innovation, Nachhaltigkeit, Kaffee, Tee & Frühstück and much more.
- Exclusive research: Top 50 hotel groups, Top 200 individual hotels, "Nacht der Sterne"-Ranking
- Current online portal with the latest industry news, jobs and real estate market as well as daily newsletters
- Unique and relevant industry events

Target group: Decision maker in hotel groups, hoteliers, hotel gastronomy, F&B decision maker, gastronomes

Circulation

Copies distributed incl. e-paper 13,256
Sold copies 10,683
Subscription copies 5,646

Regional circulation: www.ahgz.de/auflage

Volume 123 (2023)
Publication fequency 2-weekly (saturdays)

Annual subscription domestic 399 € (Package: Print + Digital; plus distribution fee and VAT)

Source: IVW II/2022

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Reader analysis





TO WHAT EXTENT DO YOU AGREE WITH THE STATEMENTS ABOUT AHGZ

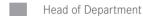


POSITION IN THE COMPANY



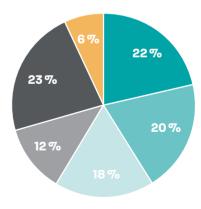












Source: Readership structure analysis dfv Horeca media 2022

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Topic plan

ET = Publication, AS = Ad-Closing Date

ET = Publicat	ion, AS = Ad-Clos	sing Date				
No.	ET	AS	Highlights	Topics		Industry Events
				Food & Beverage	Non-food/Technology	
1	07.01.23	22.12.22		Breakfast & Brunch		
2	21.01.23	05.01.23	Print Copytest		Hygiene	
3	04.02.23	19.01.23		Bread & pastries	Bed, mattress, frame & co	HOGA
4	18.02.23	02.02.23		Snacks & Fingerfood		
5	04.03.23	16.02.23	INTER Special		Travel Technology	ITB Berlin (07 09.03.2023)
6	11.03.23	23.02.23			Table Top	Internorga (10 14.03.2023)
7	18.03.23	02.03.23			Outdoor Innovations	ProWein (19 21.03.2023) Deutscher Hotelnachwuchs-Preis (25.03.2023)
8	01.04.23	16.03.23		All for the barbecue season		GastroTageWest (03 04.04.2023)
9	15.04.23	30.03.23	design AS: 22.03.23		Housekeeping	Deutscher Hotelkongress & HotelExpo (24 25.04.2023) Hotelier des Jahres (24.04.2023)
10	29.04.23	13.04.23	INNOVATION AS: 05.04.2023 Top 200 Individual hotels	Ice Cream & Dessert		
11	13.05.23	27.04.23	hotelier des jahres AS: 19.04.2023	Non-alcoholic beverages	Work wear	
12	27.05.23	11.05.23	INNOVATION AS: 03.05.2023	Coffee & tea	Coffee machines	
13	10.06.23	25.05.23			Payment solutions for the industry	

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Topic plan

ET = Publication, AS = Ad-Closing Date

ET - Fublicati	on, AS - Au-Clos	ing Date				
No.	ET	AS	Highlights	Topics		Industry Events
				Food & Beverage	Non-food/Technology	
14	24.06.23	09.06.23	kaffee tee AS: 31.05.2023	Frozen food	Purchasing solutions for the industry	
15	08.07.23	22.06.23		Oils, fats, dressings	Wellness & cosmetics	
16	22.07.23	06.07.23			Rinsing technology: cleaning with a system	
17	05.08.23	20.07.23	Top 50 hotel companies	Snacks & Fingerfood	Desks and chairs	
18	19.08.23	03.08.23			Kitchen technology	
19	02.09.23	17.08.23		Ice cream & dessert for the Winter season	Technology in front and backoffice	
20	16.09.23	31.08.23		Coffee & Tea	Coffee machines	
21	30.09.23	14.09.23	nachhaltigkeit AS: 06.09.23	Finefood & Christmas	Reconstruction and modernization	EXPO REAL (04 06.10.2023)
22	14.10.23	28.09.23			Hotel laundry	IAA (05 10.09.2023) iba (22 26.10.2023
23	28.10.23	12.10.23	design AS: 04.10.23		Delivery Vehicles & Delivery Solutions	interbad
24	11.11.23	28.10.23	house keeping AS: 18.10.23	Breakfast as a sales driver		Alles für den Gast
25	25.11.23	09.11.23			Hotel TV & Multimedia Solutions	
26	09.12.23	23.11.23			Events, weddings, catering & banquet business	

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Advertisement formats and prices

Newsletter gvpraxis

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Advertisement formats and prices

ahgz

• Newspaper format: 315 x 470 mm

Type area: 282 x 426 mm, 5 Columns à 52 mm width

1/1 NEWSPAPER FORMAT

282 × 426 mm

22

23 25

27

44

11,950 €



1/1 MAGAZINE FORMAT

224 × 260 mm

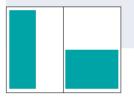
7,650 €



1/2 NEWSPAPER FORMAT

vertical 167 × 406 mm horizontal 282 × 202 mm

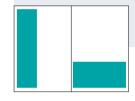
7,650 €



1/3 NEWSPAPER FORMAT

vertical 109 × 406 mm horizontal 282 × 135 mm

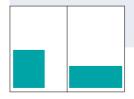
5,500€



1/4 NEWSPAPER FORMAT vertical 167 × 202 mm

horizontal 282 × 101 mm

4,650 €



1/2 MAGAZINE FORMAT vertical 109 × 260 mm

horizontal 224 × 130 mm

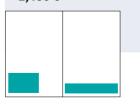
4,050 €



1/8 NEWSPAPER FORMAT

Corner 167 × 101 mm horizontal 282 × 50 mm

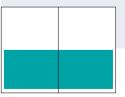
2,450€



2 × 1/2 NEWSPAPER FORMAT

588 × 202 mm

14,500 €



All prices in 4c. Bleed ads are not possible. All prices plus VAT.

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*food*service

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Digital Special D: 11 I T II

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Inserts and special advertising



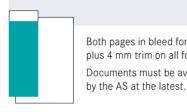
TITLE PAGE

1 Heading advertisement

52 x 39 mm **1.150 €**

2 Bottom bar advertisement

282 x 50 mm **2,900 €**



FLYING PAGE

Page 1 153 x 409 mm 13,000 € Page 2 153 x 470 mm

> Both pages in bleed format, plus 4 mm trim on all four sides Documents must be available

COVER PAGE

282 x 384 mm Page 1 Page 2 282 x 426 mm

23,500 €



Both pages in type area. Design: Approval of ahgz editorial staff is necessary.

Documents must be available by the AS at the latest.

Further formats

1

PAGE 3/PREFERRED POSITION

8.550 € 1/2 Page horizontal 282 x 202 mm

ISLAND ADVERTISEMENT

Positioned in editorial section. surrounded by text from three sides at least Rate/mm 1 column (52 mm) 15.90 € Ad height 20 - 100 mm

EAR SPACE ADVERTISEMENTS

Positioned in editorial section, surrounded by text from two sides at least Rate/mm 1 column (52 mm) 6.70 €

INSERTS

4,900 € Maximum format DIN A4, Total circulation Weight up to 25 g Weight up to 50 g 5.800€

Incl. postal charges, prices for differing parameters available on request

PARTIAL INSERTS

(auf Basis von Nielsen-Gebieten)

Maximum format DIN A4, max. weight 50 g 305 € ‰ Stück Each additional 5 g 13.50 € ‰ Stück

Plus selection fee, plus postal charges or shipping costs (more than 30 g)

All prices plus VAT.

Topic plan

Events

Website Newsletter

Portrait

Events

Website

Newsletter

gvpraxis

Portrait

Events

Website

Newsletter

european

Newsletter

Digital Talks

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Print specials

*food*service

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Advertisement formats and prices

Advertisement formats and prices

Print specials

HOTELIER DES JAHRES –

AWARD-MAGAZINE

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Publication Date: 13.05.2023 Ad-Closing Date: 19.04.2023

Supplement in ahgz and delivery to all 1,000 invited guests

Hotelier des Jahres is the essential award in the hotel industry. Excellent personalities will be awarded, which have made a contribution to the whole industry. To the big award ceremony and the subsequent Gala night the Who-is-Who of the hospitality industry is invited.

- The award magazine shines with portraits of the award winners as well as photo series and reports on the event.
- For the industry partner the award magazine is in its uniqueness the ideal advertising medium.

HOUSEKEEPING -

THE MAGAZINE FOR HOUSEMAIDS & ROOMSERVICE



- The focus is on topics for room service, cleaning and care.
- Other topics: quality control and organization of cleaning staff, laundry / laundry leasing, guest service and guest supplies

Publication Date: 11.11.2023 Ad-Closing Date: 18.10.2023

Supplement in the ahgz Additional distribution at industry relevant events

Prices and formats see page 13

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Print specials

ahgz

INNOVATION -

THE MAGAZINE FOR FUTURE TRENDS IN THE OUT-OF-HOME MARKET



Innovation: **Trendy F&B concepts**

We show the top trends in the food market - from product development to the guest:

- What does the diverse future of meat and fish consumption looks like What are the key products of tomorrow
- What characterises a climatefriendly, contemporary offer



Innovation: Smart tech concepts

We show current developments in the area of order and payment systems, supply chain management, robotics, vending and much and much more:

- Which smart solutions simplify simplify processes
- How robotics solutions of look like tomorrow
- What automation can do today

Publication Date: 29 04 2023 **Ad-Closing Date:** 05.04.2023 Actual distributed circulation:

33,325 Copies*

44

Supplement in ahgz, foodservice, gvpraxis

PRICE TARGET GROUPS

Publication Date: 27.05.2023 **Ad-Closing Date:** 03.05.2023 Actual distributed circulation:

33,325 Copies*

Supplement in ahgz, foodservice, gvpraxis



Prices and formats see page 13 | *IVW II/2022

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Print specials



DESIGN – THE MAGAZINE FOR CONSTRUCTION, DESIGN AND TECHNOLOGY IN THE HOTEL AND CATERING INDUSTRY



- Supplement in ahgz
- Additional delivery to 1,000 industry-related architects
- Additional distribution at industry-relevant events

Prices and formats see page 13

design 1

Innovations in the hotel room

- Technology for sustainable solutions
- O Design and technology trends in bathrooms and sanitary facilities
- o Smart innovations around the bed, furnishings, door and window

Publication Date: 15.04.2023 **Ad-Closing Date: 22.03.2023**

design 2

Smart technology & energy in hotel construction

- Solutions to increase efficiency
- New energy technology that saves operating costs
- Innovative infrastructure around (e-)mobility

Publication Date: 28.10.2023 **Ad-Closing Date:** 04.10.2023

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Print specials

ahgz

COFFEE, TEA & BREAKFAST -

THE TREND MAGAZINE FOR FOOD IN THE MORNING AND AROUND THE CLOCK



O Coffee, tea & breakfast is the top advertising environment around these important sales pillars.

- The magazine is dedicated to the current trends in the boom market - from cold brew to hot beverages, from gastronomic concepts to technical innovations, from food trends to sustainability concepts.
- New specialities are as well as equipment for preparation preparation, crockery as well as ideas for the sweet attention at the edge of the cup.

Publication Date: 24.06.2023 **Ad-Closing Date: 31.05.2023** Actual distributed circulation: 40,287 Copies*

Supplement in ahgz, foodservice, gvpraxis Additional supplement in

ABZ - Allgemeine BäckerZeitung





SUSTAINABILITY -

THE MAGAZINE FOR ENVIRONMENT, F&B AND ENERGY TRENDS



- Sustainability a mega trend that hoteliers and restaurateurs have to take an interest in.
- We show ways to present itself to the guest as a as a sustainable business. We shed light on issues around Organic, food waste, packaging, energy management and and much more.
- O Do good and talk about it we give tips on marketing of the new eco-balance.

Publication Date: 30 09 2023 **Ad-Closing Date:** 06.09.2023 Actual distributed circulation:

33,325 Copies*

Supplement in ahgz, foodservice, gvpraxis

Prices and formats see page 13 | *IVW II/2022



ahoz

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gvpraxis

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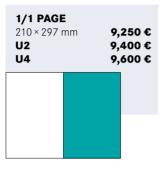
Digital Special

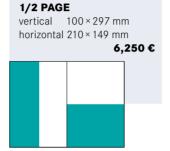
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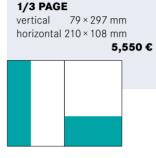
Print specials Preise

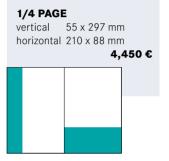


- o All print specials appear in **MAGAZINE FORMAT** 210 x 297 mm
- Prices apply to all magazines
- Bound inserts and supplements available on request









INTRODUCTION **OFFER**

With the new print specials from the Horeca media you will benefit from the additional distribution.

One price - several target groups

^{*} Formats in bleed, plus 4 mm trim. Other formats on request. All prices in 4c, plus VAT.

Bank details and conditions

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Events





HOTELIER DES IAHRES 2023

24. April 2023, Europa-Park, Rust www.hotelier-des-iahres.de

On the evening of 24 April, the industry Award "Hotelier des Jahres" will be awarded - again this year at Europa-Park Rust This is where the Who's Who of German hoteliers meet.





DEUTSCHER HOTELKONGRESS

24. - 25. April 2023, Europa-Park, Rust www.hotelkongress.de

On April 24th and 25th, 2023 the decisionmaker in the hotel industry gather at the Deutscher Hotelkongress & HotelExpo in the Europa-Park Rust!

The focal point of the event is the hotel of the future - digital. innovative. diverse.







DIGITAL RESTAURANT DAY

19. - 20. Juni 2023, b'mine hotel. Frankfurt am Main

The trade congress all about digitalisation and new technologies in the catering industry. Especially in times of a shortage of skilled workers, stuttering supply chains and and increased guest demands, these tools are tools are more necessary and useful than ever

Weitere Events: www.ahgz.de/events



DIGITAL HOTEL DAY

15. - 16. November 2023 Rosewood München

The Digital Hotel Day is dedicated to the different segments of digitalisation in the in the hotel industry. The event will take November 2023 and is aimed at experts and executives in upper and middle management.



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gvpraxis

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Digital





ahgz.de is the digital industry platform for the hotel and individual and individual gastronomy. The digital offering provides up-to-theminute business news for decision-makers in the industry.

Users can obtain additional information on various key topics the users receive via the extensive newsletter offer.

KEY FIGURES



750,495PAGE IMPRESSIONS

on ahgz.de1



26,500
NEWSLETTER-RECIPIENTS

ahgz am Morgen²



52,291

FOLLOWER

on our social media channels³

¹⁾ IVW Mai/2022 2) Recipient file, January 2022 3) Followers of the ahgz social media channels: Facebook, Instagram, LinkedIn, Xing, As of: Mai 2022

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*food*service

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gvpraxis

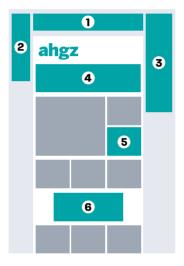
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ahgz.de CHOOSE FROM DIFFERENT FORMATS.



 All ads also appear on mobile devices. For this purpose, please deliver the booked format in all specified sizes.

Fo	rmats	Desktop		Mobile	1 week exclusively	1 week in rotation
1	Superbanner	980 × 150 px	+	300 × 120 px	2,000 €	1,000 €
2	Skyscraper ¹⁾	160 × 600 px	+	320 × 480 px	1,600 €	800€
3	Dynamic Sitebar ²⁾³⁾	160 - 400 px × 600 - 900 px	+	320 × 480 px	2,900 €	1,450 €
4	Billboard	940 × 250 px	+	300 × 120 px	2,300 €	1,150 €
5	Medium Rectangle	300 × 250 px		300 × 250 px	1,600€	800€
6	Content-Ad	617 × 250 px or 300 × 250 px	+	300 × 250 px	1,700 €	850 €

Further online advertising formats

0	Poster-Ad ³⁾	Formats after cor	nsultatio	n	2,850 €	1,425 €
0	Banner picture gallery	935 × 580 px	+	300 × 250 px	900 €	450 €

¹⁾ Left or right of the content.

²⁾ Dynamically adapts the screen size.

³⁾ Maximum 1 Poster-Ad/Dynamic Sitebar can be booked. It rotates with the Content-Ad or Skyscraper.

Other formats on request. All prices plus VAT.

Contact

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ahgz

o ahgz am morgen

the daily newsletter at 8 am with the important industry news.

Coverage

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Recipients 26,500 Days of dispatch daily from Monday to Thursday. Saturday

ahgz hoteldesign

The monthly newsletter for hotel and gastronomy design, construction and Technology

Coverage

Recipients 6.800 Days of dispatch every first Friday of the month

o ahgz extra-news

Breaking news, special topics and events from our editor desk

Coverage

Recipients 22,000 Days of dispatch close to the current message

o ahgz gastro-woche

The weekly newsletter for the gastronomy

Coverage

Recipients 9,000 Days of dispatch Friday

Newsletter: formats and prices

CHOOSE FROM DIFFERENT FORMATS.

1 2
ahgz
3
4
5

Fo	rmats	ahgz am morgen	ahgz hoteldesign	ahgz extra-news	ahgz gastro-woche
		Price per dispatch		Price for 4-v	veek package
1	Mega-Ad 630 × 250 px	1,550 €	900 €	5,000 €	3,250 €
2	Top-Banner 630 × 75 px	1,200 €	750 €	4,800 €	2,800 €
3	Banner 1-5 300 × 250 px/520 × 200 px	1,150 €	700 €	-	3,100 €
4	Text Ad without picture 450 characters	1,250 €	800€	-	3,150 €
5	Text Ad with picture 450 characters	1,400 €	900 €	-	3,300 €
	picture format:	160 x 90 px	250 x 140 px		160 x 90 px

The dispatch day for "ahgz am morgen" can be chosen freely. The 4-week packages are valid for a continuous period.

All prices plus VAT.

Portrait Topic plan Advertisement formats and prices Print specials Events 14 15 Website Newsletter 17 *food*service Portrait 19 Topic plan 21 22 Events 23 Advertisement formats and prices Website 25

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gvpraxis

Newsletter

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Contact

ahgz	
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Portrait *food*service

foodservice - MARKETS.PEOPLE.BRANDS.

ECONOMIC TREND SCOUT FOR THE FOODSERVICE INDUSTRY



Leading medium for the professional restaurant and catering industry

- O A new print edition every month with current political developments and background information, as well as trends and practical tips for the movers and shakers in professional gastronomy
- o focus reports on relevant industry topics such as breakfast, takeaway, coffee maschines and much more
- o exclusive own market research: Top 100 Gastronomen in Deutschland und Europa, Top Kaffeebar-Ranking, Top Technology, Top Schweiz
- o The online portal for the industry with current news and background information and of course a comprehensive newsletter offer

Target group: Quickservice, fullservice, traffic catering, commercial catering, event catering, trend and scene bars, bakery and butcher shops

Circulation

Copies distributed incl. e-paper 9,984 Volume 42 (2023) Sold copies 3,287 Publication fequency 11 x per year 269 € (Package: Print + Digital; plus distribution fee and VAT) Subscription copies 1,761 Annual subscription domestic

Source: IVW II/2022

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*foods*ervice

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gvpraxis

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european foodservice

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Reader analysis





TO WHAT EXTENT DO YOU AGREE WITH THE STATEMENTS ABOUT FOODSERVICE?



POSITION IN THE COMPANY



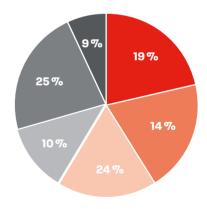












Source: Readership structure analysis dfv Horeca media 2022

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Portrait Topic plan Events Advertisement formats and prices Website Newsletter	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
gv praxis	
Portrait Topic plan Events Advertisement formats and prices Website Newsletter	2 ¹ 3 3: 3: 3:
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Bank details and conditions Contact	4:

Topic plan foodservice

ET = Publication, AS = Ad-Closing Date

No.	ET	AS	Highlights	Topics		Industry Events
				Food & Beverage	Non-food/Technology	
1	10.01.23	15.12.22	Print Copytest	Breakfast	Disposal and waste technology	
2	10.02.23	18.01.23		Bakery Cafés, Streetfood	Packaging solutions for Take Away	
3	03.03.23	07.02.23	Coffee Shop Ranking	Ice Cream & Desserts Meat Substitutes & Plantbased	Kitchen technology Outdoor innovations	Internationales Foodservice Forum (09.03.2023) Internorga (10 14.03.2023) ProWein (19 21.03.2023)
4	21.04.23	27.03.23	Top 100 Ranking	All for the barbecue season Beverage trends	Table Top Bar equipment	
5	19.05.23	24.04.23		Fries & Dumplings Snacks & Fingerfood	Digital guest communication Payment solutions	
6	16.06.23	22.05.23		Baking snacks Coffee & Tea	Coffee machines Cleaning & Hygiene	
7/8	11.08.23	19.07.23	Technology Ranking	Meat & Poultry	Workwear Furnishings: table, chairs and co.	
9	11.09.23	17.08.23	European Coffee Shop Ranking	Organic, Regional, Sustainable	Reusable systems in the To-go business	European Foodservice Summit, Zürich (19. – 21.09.2023) IAA (05. – 10.09.2023)
10	02.10.23	07.09.23	Suisse Ranking	Bread & Pastries Ice cream for the winter season	Rinsing technology: Cleaning with system	iba (22 26.10.2023)
11	17.11.23	25.10.23	France Ranking	Finefood for the festive season	Delivery Vehicles & Delivery Solutions	
12	15.12.23	22.11.23			Knives & Small Kitchen Appliances	

Events



*food*service

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gvpraxis

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*food*service

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INTERNATIONALES FOODSERVICE-FORUM

09. March 2023, Hamburg www.food-service.de/fs-forum

The international foodservice forum is Europe's largest congress for the professional gastronomy. The day before the internorga over 2,000 industry professionals meet here.





CAFÉ FUTURE LIVE

10. - 14. March 2023, Hamburg www.food-service.de/cfl

The meeting point at the Internorga for networking and exchanging ideas with colleagues in a relaxed lounge atmosphere.







HAMBURGER FOODSERVICE PREIS

10. March 2023, Hamburg www.food-service.de/hamburgerpreis

With the Hamburg Foodservice Preis companies and personalities are being awarded for excellent contributions to the foodservice industry.

foodservice preis



EUROPEAN FOODSERVICE SUMMIT

19. – 21. September 2023, Zürich www.food-service.de/efss

The European Foodservice Summit takes place every autumn in Zurich and is THE meeting place for the international hospitality industry. This is where industry professionals and interdisciplinary experts meet to exchange ideas.



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gvpraxis

Portrait	29
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Digital Special

Newsletter

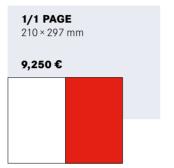
Digital Talks	40
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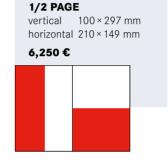
Advertisement formats and prices

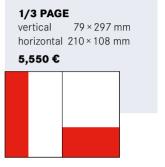
*food*service

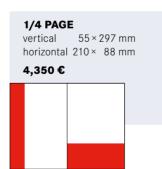
o Magazine format: 210 x 297 mm

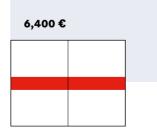












PANORAMIC AD

46 × 420 mm



Formats in bleed, plus 4 mm trim. Other formats on request. All prices in 4c, plus VAT.

Topic plan

Events

Website Newsletter

Portrait

Events

Website

Portrait

Events

Website

Newsletter

european

Newsletter

Digital Talks

Advertorials

Contact

*food*service

Digital Special

Data delivery contacts

Bank details and conditions

Topic plan

Newsletter **gv**praxis

Topic plan

Print specials

*food*service

Advertisement formats and prices

Advertisement formats and prices

Advertisement formats and prices

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Inserts and special advertising

IF IT MAY BE A LITTLE MORE!

OUR SUGGESTIONS FOR ATTENTION-GRABBING AND UNUSUAL FORMS OF ADVERTISING.

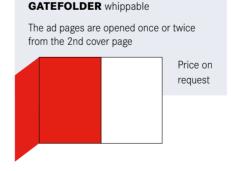






The cover can be opened from the middle





Formats in bleed, plus 4 mm bleed. All prices in 4c, plus VAT.

Other special advertising formats such as bookmarks, banderoles, coating possible on request.

Maximum format 218 x 305 mm

FRENCHDOOR

(untrimmed format)

2 pages **9,250 €**4 pages **12,500 €**6/8 pages on request

INSERTS

Maximum format 204 x 290 mm

up to 25 g 6,550 € up to 50 g 7,600 €

(Prices incl. postal charges)

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*food*service

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gvpraxis

Portrait	2
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foodservice

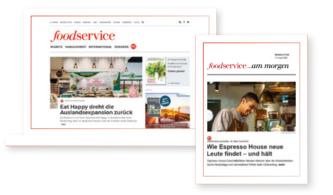
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Digital





foodservice is the online portal for the brand-name and system gastronomy. Here, decision-makers in the industry can find the latest news

In addition, on the English-language pages **foodservice**International we offer industry reports for the international on-trade sector. The digital offering is supplemented by regular newsletters.

KEY FIGURES



814,336
PAGE IMPRESSIONS

on food-service.de1



15,250
NEWSLETTER-RECIPIENTS

foodservice am morgen²



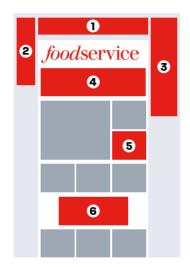
27,806 FOLLOWER

on our social media channels³

¹⁾ IVW Mai/2022 2) Recipient file, January 2022 3) Followers of the foodservice social media channels: Facebook, Instagram, LinkedIn, Xing, As of: Mai 2022

Website: formats and prices

CHOOSE FROM DIFFERENT FORMATS.



All ads are delivered mobile delivered. Please select the booked format in all specified sizes.

Fo	rmats	Desktop		Mobile	1 week exclusively	1 week in rotation
1	Superbanner	980 × 150 px	+	300 × 120 px	2,000 €	1,000 €
2	Skyscraper ¹⁾	160 × 600 px	+	320 × 480 px	1,600€	800€
3	Dynamic Sitebar ²⁾³⁾	160 - 400 px × 600 - 900 px	+	320 × 480 px	2,900 €	1,450 €
4	Billboard	940 × 250 px	+	300 × 120 px	2,300 €	1,150€
5	Medium Rectangle	300 × 250 px		300 × 250 px	1,600€	800€
6	Content-Ad	617 × 250 px or 300 × 250 px	+	300 × 250 px	1,700€	850 €

Further online advertising formats

0	Poster-Ad ³⁾	Formats after consultation			2,850 €	1,425 €
0	Banner picture gallery	935 × 580 px	+	300 × 250 px	900 €	450 €

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Portrait Topic plan Advertisement formats and prices Print specials Events Website Newsletter	3 5 7 9 14 15 17
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Portrait Topic plan Events Advertisement formats and prices Website Newsletter	19 21 22 23 25 27
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¹⁾ Left or right of the content.

²⁾ Dynamically adapts the screen size.

³⁾ Maximum 1 Poster-Ad/Dynamic Sitebar can be booked. It rotates with the Content-Ad or Skyscraper.

Other formats on request. All prices plus VAT.

Newsletter: Overview

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gvpraxis

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Days of dispatch

44

Monday, Wednesday and Friday

10. August 2022 foodservice_am morgen PERSONALMANGEL IN DER GASTRO

NEWSLETTER

Wie Espresso House neue Leute findet - und hält

Espresso House-Geschäftsführer Nikolas Niebuhr über die Mitarbeitenden-Suche heutzutage und vermeidbare Fehler beim Onboarding, mehr

*food*service_*extra*



NEWSFLASH

24. August 2022

GASTRONOMIE IN SHOPPING CENTERN

"Neue Markthallen-Ansätze könnten Farbe ins Spiel bringen"

Gastronomie in Einkaufszentren: Über harte zwei Jahre und die Herausforderungen in der Zukunft sprechen zwei Profis des Center-Betreibers ECE. mehr

o foodservice am morgen

The most important News and relevant topics

Coverage

15,250 Recipients

Coverage

Recipients 12,000

foodservice Extra

Days of dispatch close to the current message

Breaking news, specials and events direct from the foodservice editors desk

Newsletter: formats and prices

CHOOSE FROM DIFFERENT FORMATS.

1
<i>food</i> service
3
4
5

Fo	rmats	foodservice am morgen	foodservice Extra
		Price per dispatch	Price for 4-week package
1	Mega-Ad 630 × 250 px	1,100€	4,800 €
2	Top-Banner 630 × 75 px	1,000 €	4,550 €
3	Banner 1-5 300 × 250 px/520 × 200 px	825 €	-
4	Text Ad without picture 450 characters	850 €	-
5	Textanzeige with picture 450 characters picture format: 200 x 175 px	950 €	-
0	The dispatch day for "foodservice and The 4-week packages are valid for	9	eely.

All prices plus VAT.

28

ahgz

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*food*service

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Portrait



gvpraxis - BUSINESS. CARE. EDUCATION.

MARKET BAROMETER AND INDUSTRY EXPLANATOR FOR THE TOP DECISION-MAKERS



Leading medium for the professional community catering

- o Monthly magazin with current political developments and background information
- O Regular specials on relevant industry topics such as vending, office coffee systems, "free-from" products and much more.
- Exclusive own market research: Top Contract Caterer, Eigenregie-Ranking, Top Technology, Kaffebar-Ranking
- o The first and only online service for the community catering sector with the latest news and background information on industry events on the website and in the newsletters.

Target group: Decision-makers from company catering, hospitals and clinics, nursing and old people's homes, sanatoriums, day-care centres and schools and student unions

Circulation

Copies distributed incl. e-paper 10,085 Volume 51 (2023) Sold copies 6,302 Publication fequency 11 x jährlich 269 € (Package: Print + Digital; plus distribution fee and VAT) Subscription copies 4,521 Annual subscription domestic

Source: IVW II/2022

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gvpraxis

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european foodservice

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Reader analysis





TO WHAT EXTENT DO YOU AGREE WITH THE STATEMENTS ABOUT GVPRAXIS?



POSITION IN THE COMPANY



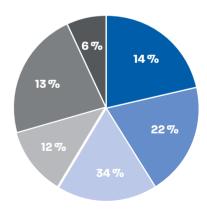












Source: Readership structure analysis dfv Horeca media 2022

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Portrait Topic plan Advertisement formats and prices Print specials Events Website Newsletter	3 5 7 9 14 15
<i>food</i> service	
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Topic plan

gvpraxis

ET = Publication, AS = Ad-Closing Date

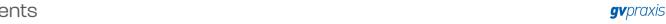
ET	AS	Highlights	Topics		Industry Events
			Food & Beverage	Non-food/Technology	
03.01.23	08.12.22	Print Copytest	Breakfast & Co Organic, Fairtrade, Regional	Rinsing technology: Cleaning with system	HOGA (15 17.01.2023)
03.02.23	11.01.23	School catering	Meat substitute & Plantbased	Meals on wheels	BIOFACH (14 17.02.2023)
03.03.23	08.02.23	NORGA Special	Trends: Convenience food	Blenders, Mixers & Juicers Kitchen technology	Internorga (10 14.03.2023) Branchentag der Gemeinschaftsgastronomie (13.03.2023)
14.04.23	20.03.23		Ice Cream & Dessert; Asparagus All for the barbecue season	Dispensing and sales counters Office Coffee Systems	
12.05.23	18.04.23	Ranking Contract Catering	Bread and bakery products Coffee & Tea	Food distribution Coffee machines Payment solutions	Internationales Management-Forum (23 24.05.2023)
09.06.23	12.05.23	Self-direction Ranking	Meat & Poultry; Pizza & Pasta	Workwear, Cleaning & Hygiene	
04.08.23	12.07.23	Technology Ranking	"Free"-products	Reusable systems Furnishings: table, chairs and co.	
04.09.23	10.08.23	Coffee Shop Ranking	Conference catering Breakfast; coffee & tea	Vending solutions Merchandise management systems	Fachsymposium Trends, Konzepte & Innovationen
02.10.23	07.09.23	Canteen-Ranking	Dysphagia food Finefood for the festive season	Coffee machines Cleaning & Hygiene Meals on wheels	Anuga (7 11.10.2023)
10.11.23	18.10.23		Ice cream & dessert for the winter season	Delivery Vehicles & Delivery Solutions	
08.12.23	15.11.23		Frozen novelties; side dishes & sauces	Knives & Small Kitchen Appliances	
	03.01.23 03.02.23 03.03.23 14.04.23 12.05.23 09.06.23 04.09.23 02.10.23	03.01.23 08.12.22 03.02.23 11.01.23 03.03.23 08.02.23 14.04.23 20.03.23 12.05.23 18.04.23 09.06.23 12.05.23 04.09.23 10.08.23 02.10.23 07.09.23 10.11.23 18.10.23	03.01.23 08.12.22 Print Copytest 03.02.23 11.01.23 School catering 03.03.23 08.02.23 Interest of Norga Special 14.04.23 20.03.23 12.05.23 18.04.23 Ranking Contract Catering 09.06.23 12.05.23 Self-direction Ranking 04.08.23 12.07.23 Technology Ranking 04.09.23 10.08.23 Coffee Shop Ranking 02.10.23 07.09.23 Canteen-Ranking 10.11.23 18.10.23	Food & Beverage Breakfast & Co Organic, Fairtrade, Regional 03.02.23	Print Copytest Print Copytest Breakfast & Co Organic, Fairtrade, Regional Rinsing technology: Cleaning with system

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Events





TAG DER GEMEINSCHAFTSGASTRONOMIE

13. March 2023, Hamburg www.gvpraxis.de/gv-branchentag

The leading event in germany for the community catering industry. This congress is for catering companies from business, care and education. It takes place during the Internorga in Hamburg.



FACHSYMPOSIUM SYSTEME, KONZEPTE & INNOVATIONEN

05.-06. September 2023, Düsseldorf www.gvpraxis.de/fachsymposium

2-day symposium in Düsseldorf with top decision-makers from business and care catering companies.

The event takes place in cooperation with K&P Consulting.



INTERNATIONALES MANAGEMENT-FORUM

23. - 24. Mai 2023. Hanau www.gvpraxis.de/imf

The management forum for catering companies from business, care and education. The top-decision makers in the industry meet at this annual event During the IMF, the "Marketing Award" in cooperation with Chefs Culinar takes place.







FRANKFURTER PREIS FÜR **GEMEINSCHAFTSGASTRONOMIE**

9. Oktober 2023, Köln

www.gvpraxis.de/frankfurterpreis

The industry award is presented every two years during at the Anuga in Cologne. Catering Companies will be awarded for their excellence and outstanding achievement for the industry.



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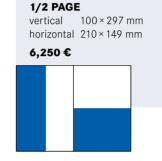
Advertisement formats and prices

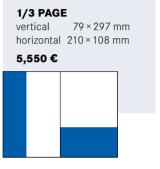
gvpraxis

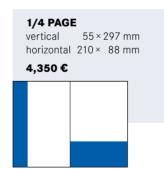
o Magazine format: 210 x 297 mm













PANORAMIC AD



Formats in bleed, plus 4 mm trim. Other formats on request. All prices in 4c, plus VAT.

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gvpraxis

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*food*service

Newsletter	39

Digital Special

Contact

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Inserts and special advertising

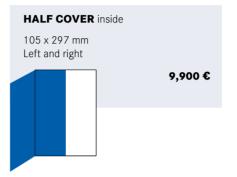


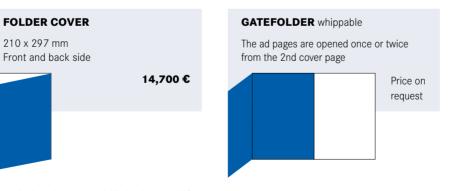
IF IT MAY BE A LITTLE MORE!

210 x 297 mm

OUR SUGGESTIONS FOR ATTENTION-GRABBING AND UNUSUAL FORMS OF ADVERTISING.







Formats in bleed, plus 4 mm bleed. All prices in 4c, plus VAT. Other special advertising formats such as bookmarks, banderoles, coating possible on request.

FRENCHDOOR

The cover can be opened from the middle to the left and right



14,700 €

BOUND-IN INSERT

Maximum format 218 x 305 mm (untrimmed format)

2 pages	9,250 €
4 pages	12,500 €
6/8 pages	on reques

INSERTS

Maximum format 204 x 290 mm

up to 25 g	6,550 €
up to 50 g	7,600 €

(Prices incl. postal charges)

Portrait	3
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Events	14
Website	15
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*food*service

Portrait	19
Topic plan	21
Events	22
Advertisement formats and prices	23
Website	25
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gvpraxis

Portrait	29
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Digital





NEW

gvpraxis.de is the first and only digital news offering for the community catering industry.

The platform is aimed exclusively at decision-makers in Business, Care and Education and provides important news and background information information on this complex area of the out-of-home market.

KEY FIGURES





on gvpraxis.de



14,500 **NEWSLETTER-RECIPIENTS**

foodservice am Morgen¹



7,000 **FOLLOWER**

on our social media channels²

¹⁾ Recipient file, January 2022 2) Followers of the foodservice social media channels: Facebook, Instagram, LinkedIn, Xing, As of: Mai 2022

Topic plan

Events Website

Portrait

Events

Website Newsletter

gvpraxis
Portrait

Topic plan

Events

Website Newsletter

foodservice
Newsletter

Digital SpecialDigital Talks

Topic plan

Newsletter

*food*service

Print specials

Advertisement formats and prices

Advertisement formats and prices

Advertisement formats and prices

3

9

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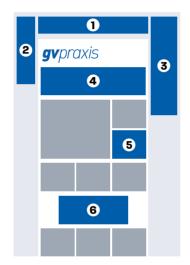
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43

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Website: formats and prices

CHOOSE FROM DIFFERENT FORMATS.



0	All ads are delivered mobile
	delivered. Please select the
	booked format in all specified
	sizes.

0	The 4-week packages are valid
	for a continuous period.

Formats		Desktop		Mobile	4 weeks exclusively	4 weeks in rotation
1	Superbanner	980 × 150 px	+	300 × 120 px	2,000 €	1,000 €
2	Skyscraper ¹⁾	160 × 600 px	+	320 × 480 px	1,600 €	800€
3	Dynamic Sitebar ²⁾³⁾	160 - 400 px × 600 - 900 px	+	320 × 480 px	2,900 €	1,450 €
4	Billboard	940 × 250 px	+	300 × 120 px	2,300 €	1,150 €
5	Medium Rectangle	300 × 250 px		300 × 250 px	1,600 €	800€
6	Content-Ad	617 × 250 px oder 300 × 250 px	+	300 × 250 px	1,700 €	850 €

Weitere Online-Werbeformen

0	Poster-Ad ³⁾	Format nach Rück	sprache		2,850 €	1,425 €
0	Banner Bildergalerie	935 × 580 px	+	300 × 250 px	900 €	450 €

dvertorials	
Pata delivery contacts ank details and conditions Contact	

¹⁾ Left or right of the content.

²⁾ Dynamically adapts the screen size.

³⁾ Maximum 1 Poster-Ad/Dynamic Sitebar can be booked. It rotates with the Content-Ad or Skyscraper.

Other formats on request. All prices plus VAT.

ahgz	
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<i>food</i> service	
Portrait	19
Topic plan	2

22 23

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40

44

Newsletter **gv**praxis

Events

Website

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Topic plan	3
Events	3
Advertisement formats and prices	3
Website	3
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Advertisement formats and prices

*food*service

Newsletter	39

Digital Special

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Newsletter: Overview





gvpraxis update

Weekly newsletter with important news from the communal catering industry

Coverage

Recipients 14,500

Days of dispatch Tuesday and Thursday



o gvpraxis Extra

Breaking news, special topics and dates from the gypraxis editorial team

Coverage

Recipients 13,000

Days of dispatch close to the current message

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Print specials	9
Events	14
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Newsletter	17

*food*service

Portrait	19
Topic plan	21
Events	22
Advertisement formats and prices	23
Website	25
Newsletter	27

gvpraxis

Portrait	2
Topic plan	3
Events	3
Advertisement formats and prices	3
Website	3
Newsletter	3

european foodservice

Newsletter

Digital Special

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Newsletter: formats and prices



CHOOSE FROM DIFFERENT FORMATS.



Formats		gvpraxis update	gvpraxis Extra
		Price per dispatch	Price for 4-week package
1	Mega-Ad 630 × 250 px	1,100€	4,800 €
2	Top-Banner 630 × 75 px	1,000 €	4,550 €
3	Banner 1-5 300 × 250 px/520 × 200 px	825 €	-
4	Textanzeige without picture 450 characters	850 €	-
5	Textanzeige with picture 450 characters picture format: 200 x 175 px	950 €	-
•	The dispatch day for "ahgz am morg The 4-week packages are valid for a		

All prices plus VAT.

Topic plan

Events

Website

Portrait

Events

Website Newsletter

gvpraxis

Topic plan

Portrait

Events

Website

Newsletter

european

Newsletter

Digital Talks

Advertorials

*food*service

Digital Special

Topic plan

Newsletter

*foods*ervice

Print specials

Advertisement formats and prices

Advertisement formats and prices

Advertisement formats and prices

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21 22

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Newsletter: formats and prices

CHOOSE FROM DIFFERENT FORMATS.

1 2	
foodservice_international	
3	
4	
5	

Formats		foodservice Bites	
		Price 4-week package	
1	Mega-Ad 630 × 250 px	3,400 €	
2	Top-Banner 630 × 75 px	3,400 €	
3	Banner 1-5 300 × 250 px/520 × 200 px	3,400 €	
4	Textanzeige without picture 450 characters	3,400 €	
5	Textanzeige with picture 450 characters picture format: 200 x 175 px	3,400 €	
0	The 4-week packages are valid for a continuous period.	i	



o foodservice Bites

The international newsletter for the international out-of-home market.

Coverage

Recipients 7,000

Days of dispatch Thursday

Data delivery contacts 42 Bank details and conditions 43 Contact 44

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Portrait Topic plan Advertisement formats and prices Print specials Events Website Newsletter	3 5 7 9 14 15
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Portrait Topic plan Events Advertisement formats and prices Website Newsletter	19 21 22 23 25 27
gv praxis	
Portrait Topic plan Events Advertisement formats and prices Website Newsletter	29 31 32 33 35 37
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Digital Talks

ahgz





Your advantages:

- o compact informative session (60 90 minutes) about an industry-relevant topic.
- Elaboration of content with our editorial team in consultation with cooperation partner.
- O Moderation by the editorial team of Horeca media.
- Live stream with chat function for direct interaction with your customers.

Our services:

- o Logo presence on the landing page, in E-Mailings and on the streaming platform.
- O High-reach marketing via the Lines of the dfv media group.
- Leads of your participants are guaranteed through an exclusive partnership.
- o Your price: 13,500 €*

Example Live-Stream





Example Landing-Page



Example Banner



^{*}Prices plus statutory VAT, not eligible for sales scales and agency fee

Topic plan

Events Wehsite

Portrait

Events

Website

Newsletter

gvpraxis

Portrait

Events

Website

Newsletter

Newsletter

Advertorials

Contact

*food*service

Digital Special Digital Talks

Data delivery contacts

Bank details and conditions

Topic plan

Topic plan

Newsletter

*food*service

Print specials

Advertisement formats and prices

Advertisement formats and prices

Advertisement formats and prices

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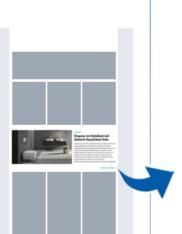
44





THE OPTIMAL ADVERTISING FORMAT FOR YOUR CONTENT MARKETING STRATEGY.

- Your advertising in the editorial layout.
- Your advertorial can be enhanced with images, PDFs and videos. We will sent you the exact specifications on demand.
- Via elements on the homepage and below freely accessible articless on ahgz.de, we'll generate additional traffic for the advertorial.
- Advertorials are available on the webiste even after the expiry of the booking.
- o Advertorials run through a complete news cycle: via the news stage and in a newsletter in a newsletter "in the morning" or "update". In addition, the advertorial is featured once teaser in the lead story.
- o Your price: 2,500 € for a placement of 1 week





All prices plus VAT.

ahgz	
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<i>food</i> service	
Portrait Topic plan Events Advertisement formats and prices Website Newsletter	19 21 22 23 25 27
gv praxis	
Portrait Topic plan Events Advertisement formats and prices Website Newsletter	29 31 32 33 35 37
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Data delivery contacts

SHIPPING ADDRESS

For bound and magazine inserts (ahgz, foodservice, gvpraxis)

Westdeutsche Verlags- und Druckerei GmbH z. Hd. Herrn Wolfgang Maier Warenannahme Akzidenz Vermerk: ahgz xx/2023 oder foodservice xx/2023 oder gvpraxis xx/2023

Kurhessenstraße 4-6, 64546 Mörfelden-Walldorf

For bound and magazine inserts (Magazine specials der ahgz)

W. Kohlhammer Druckerei GmbH & Co.KG z. Hd. Herrn Jörg Ackermann Augsburger Straße 722, 70329 Stuttgart

PRINT DOCUMENTS

Please send your printing documents in time for the respective advertising deadline to:

dispo@hotel-gastromedien.de

Please send digital advertising formats to - no later than three working days before publication:

banner@hotel-gastromedien.de

TECHNICAL SPECIFICATIONS

www.media.hotel-gastromedien.de/data-delivery

Contact

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Portrait Topic plan Events Advertisement formats and prices Website Newsletter	19 21 22 23 25 27
gv praxis	
Portrait Topic plan Events Advertisement formats and prices Website Newsletter	29 31 32 33 35 37
european foodservice	
Newsletter	39
Digital Special Digital Talks Advertorials	40 41
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Bank details and conditions

Bank details

Net within 30 days from the invoice date

Agency fee: 15 %

USt.-Ident.-Nr.: DE 114139662

Frankfurter Sparkasse, Frankfurt am Main

Bank code: 500 502 01 Account number: 34926 SWIFT BIC: HELA DE F 1822

IBAN: DE56 5005 0201 0000 0349 26

For the processing of print and online advertising orders and online, the General Terms and Conditions of of the publisher

www.https://www.hotel-gastromedien.de/ service/agb/

Discount scale

Discounts apply to purchases within 12 months (insertion year) for ahgz, foodservice, foodservice International, gvpraxis as well as the websites ahgz.de, food-service.de, gvpraxis.de and food-service.de/international with all additional newsletter.

Rabatt	Turnover from
2%	5,000 €
4%	10,000 €
6%	25,000 €
8%	50,000 €
10%	75,000 €
12%	100,000 €
14%	125,000 €
16%	150,000 €
18%	175,000 €
20%	200,000 €
22%	225,000 €
24%	250,000 €
25%	275,000 €

ahgz	
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Data delivery contacts Bank details and conditions Contact	42 43

Contact

MARC BEHRENS

Senior Sales Manager Area

Phone: +49 69 7595-1773 Email: marc.behrens@dfv.de

CHRISTOPH BEYREISS

Senior Sales Manager Area 2

Phone: +49 69 7595-1772 Email: christoph.beyreiss@dfv.de

MARTINA VALERIUS

Senior Sales Manager Area 3

Phone: +49 69 7595-1785 Email: martina.valerius@dfv.de

CHRISTIANE MÜCHER

Senior Sales Manager Area 4

Phone: +49 69 7595-1797 Email: christiane.muecher@dfv.de

FELIX BLÜMLEIN

Senior Sales Manager International Area 5 **New Products Development**

Phone: +49 69 7595-1794 Email: felix.bluemlein@dfv.de

DISPOSTION

E-Mail:

dispo@hotel-gastromedien.de

MARC D'ADDETTA

Director Media & Brand Solutions

Phone: +49 69 7595-1791 Email: marc.daddetta@dfv.de

THOMAS MEYER

Business Director

Phone: +49 69 7595-1771 Email: thomas.meyer@dfv.de

